

# DRAGONTAIL SYSTEMS LIMITED AND ITS CONTROLLED ENTITIES

ABN 63 614 800 136

**CONSOLIDATED ANNUAL REPORT** for the year ended 31 December 2018

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## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

#### **Corporate information**

This annual report is for Dragontail Systems Limited and its controlled entities ("the Group"). Unless otherwise stated, all amounts are presented in US Dollars.

A description of the Group's operations and of its principal activities is included in the review of operations and activities in the directors' report on pages 4 to 15. The directors' report is not part of the financial statements.

#### **Directors**

Mr Yehuda Shamai (appointed 14 September 2016)

Mr Ido Levanon (appointed 14 September 2016)

Mr Ron Zuckerman (appointed 14 September 2016)

Mr Adam Sierakowski (appointed 14 September 2016)

Mr Stephen Hewitt-Dutton (appointed 11 June 2018)

#### **Company Secretary**

Mr Stephen Hewitt-Dutton (appointed 10 May 2018)

#### **Registered Office**

Level 24, 44 St George's Terrace

Perth WA 6000

#### **Principal Office**

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Docklands VIC 3008

#### **Israel Office**

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## Web Site

www.dragontailsystems.com

#### **Auditors**

BDO Audit (WA) Pty Ltd

38 Station St

Subiaco WA 6008

Telephone: +61 8 6382 4600

#### **Share Registry**

Advanced Share Registry Limited

110 Stirling Highway

Nedlands WA 6009

Telephone: +61 8 9389 8033

#### **Stock Exchange Listing**

Dragontail Systems Limited is listed on the

Australian Securities Exchange

ASX Code: DTS

## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

#### **Chairman's Report**

Dear Shareholder,

On behalf of the Board of Directors I am pleased to present Dragontail Systems Limited's Annual Report for the year ended 31 December 2018.

I am excited to fill the role of Chairman of Dragontail, a dynamic and promising Company, with a talented, dedicated and motivating team, patented products standing at the cutting edge of technology, alone and unrivaled. Such a unique combination holds the extraordinary opportunity of introducing its products into the QSR (Quick Service Restaurants) industry as well as other relevant potential markets, and conquer them.

I would like to thank Mr. Ido Levanon, the Managing Director, for his professional work and determined leadership of the Company in order to achieve its goals, as well as the management and staff who devote their full energies to the Company's success.

On behalf of the Company and its managers, I would also like to thank the shareholders for their investment and expression of trust in the Company. I can assure you that the trust given to the Company lies with the trustworthy hands of management that will make the best efforts to bring this Company to maximum success.

I am proud of the milestones that the Company has achieved as of today, and full of confidence that the industry will witness more and more of the Company's achievements.

Udi (Yehuda) Shamai

Chairman

## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

#### **Managing Director's Address**

As Managing Director of Dragontail Systems Limited, it is my pleasure to report to you on the Company's operations and achievements of 2018 and the goals that were set and accomplished.

2018 was a significant year that in its essence served as a foundation and a springboard for the realisation of the seeds sown by the Company to this point. Thus, we expect that 2019 will be the year in which the technological and operational capabilities of the Company will be particularly reflected in the deployment of its products.

Dragontail has its technology installed in hundreds of stores across four continents. During 2018 there were some delays that were beyond the Company's control, but gladly they faded away and the Company intends to keep investing all the necessary resources in order to achieve the goals set out in its road map.

2019 is already the year of scaling up our install base, as our flagship products, the Algo and the QT quality control camera, are getting the recognition they deserve from our customers. Customers express confidence in the products and in the Company as soon as they see the realisation of our promise - whether it is a significant increase in the efficiency graph, a positive curve in customer satisfaction, steep rise in saving resources, and even customers' reports of an increase in the quality of the food. All thanks to innovative patented technology, which stands at the cutting edge of technology. As of today we are not aware of any global company that has managed to develop a similar technology.

The Company has unmatched strengths and skills, and we are confident that these will be reflected in the continuation of the Company's strong position in the Quick Service Restaurant (QSR) industry, and other potential industries.

During 2018, Dragontail achieved several key milestones:

- The selection of "Algo" and the "Algo Light" platforms by Pizza Hut Canada as the brand standard solution of Pizza Hut stores in Canada (part of YUM! Brands the world's largest QSR company).
- Ensuring the Company continued operations freely, with the aim of realising the Company's potential, through the raising of \$6M AUD from Tiger Global Investments (a US based \$20 billion fund).
- Receiving purchase orders for over \$1.2M to initiate the QT Camera rollout plan across Australia and New Zealand markets.
- The completion of the first nationwide roll out of the Algo Dispatching System in all Pizza Hut locations across Singapore.
- The first independent implementation of the Algo Light platform by Recipe Unlimited Corporation (formerly Cara Operations Limited), Canada's largest full service restaurant operator, with only remote control of Dragontail.
- The strategic agreement with Jubilant FoodWorks Limited (Jubilant), the master franchise for Domino's Pizza in India with 1,134 stores, as well as the master franchise for Domino's Pizza in Sri Lanka, Nepal and Bangladesh and Dunkin' Donuts in India.
- Pizza Hut Australia's decision (part of YUM!) to implement the Company's products in its 280 stores across Australia.
- The launch of the Total Technology solution in North America, containing the "Algo" platform along with a POS (Point of Sale) system and an online and mobile ordering sales platform.
- The Collaboration agreement with Weezmo Technologies Ltd, that will significantly reduce the costs of integration with POS companies.

I would like to take this opportunity and to thank the Board, management team, and the Dragontail team for their belief in the company and the efforts that each and every one of them makes for the Company's success. I would also like to thank our investors for the opportunity to be the best we can, to give our customers the ultimate solution. We take the mandate given to us with the highest importance in our guest to harvest the fruits that await us.

I hope you can join us at our Annual General Meeting on 29 May 2019.

#### **Ido Levanon**

Managing Director

#### **Directors' Report**

The directors of Dragontail Systems Limited ("the Company" or "DTS Australia") and its controlled entities ("the Group") submit herewith the annual financial statements of the Group for the financial year ended 31 December 2018.

The names and particulars of the directors of the Company during or since the end of the financial year are:

#### **DTS Australia**

#### **Ido Levanon**

#### Managing Director (appointed 14 September 2016)

Ido Levanon has over 20 years of experience and a proven track record in the successful management and turnaround of various international companies such as Oro Alexander, Inc. Ido has acted as the CEO and a seed investor in several technology start-ups, and the Financial Planning Manager for Fujitsu USA (including managing its merger with International Computers Limited).

Ido also served as a captain in the Israeli Armed Forces for the artillery corps, commanding over 120 soldiers and officers.

Mr Levanon holds a Master of Business Administration (Magna Cum Laude) from San Diego University, and a Bachelor of Science (Mathematics and Computer Science) from Tel Aviv University. He has been part of DT Israel since its inception in 2013 as its CEO and one of the founding investors.

Interest in Shares Mr Levanon holds 22,975,830 ordinary shares in the Company and 8,333,334

Performance Shares.

Interest in Options Mr Levanon holds no options in the Company.

Directorships held in During the past three years Mr Levanon has not served as a Director of

other listed entities any other listed companies.

#### Yehuda Shamai

#### Non-Executive Director (appointed 14 September 2016)

Yehuda Shamai has established and managed large Israeli entities with international brands such as Pizza Hut, KFC and Domino's Pizza.

In the past, Mr Shamai served as Business Development Manager for Israel Corporation Ltd and as such has been involved in some of the largest mergers and acquisitions in Israel.

Mr Shamai has a vast knowledge of management software tools and e-payments and is involved as a director and investor in several existing companies and start-ups developing and marketing advanced physical and virtual payment solutions.

Interest in Shares Mr Shamai holds 35,051,763 ordinary shares in the Company and 8,333,333

Performance Shares.

Interest in Options Mr Shamai holds no options in the Company.

Directorships held in 
During the past three years Mr Shamai has not served as a Director of

other listed entities any other listed companies.

#### Ron Zuckerman

#### Non-Executive Director (appointed 14 September 2016)

Ron Zuckerman has been active as a tech entrepreneur and investor for most of the last 25 years.

Mr Zuckerman was one of the founders of Sapiens International, a software company he took public on NASDAQ in 1990 and which is currently trading with a market cap of over \$700m. Ron acted as Chairman and CEO of Sapiens from early 1995 until late 1999.

He was the founder and Executive Chairman of Precise Software Solutions, another software company he took public on NASDAQ in 2000, until its acquisition in late 2003 by VERITAS in a cash transaction valued at over \$600m.

#### **Directors' Report (continued)**

#### Ron Zuckerman (continued)

Mr Zuckerman was a founder, first round investor and a board member in GVT Holding SA, a large telephone operator in Brazil until it's acquisition in late 2009 by The Vivendi Group of France for over \$4.7 Billion. Ron was an early investor and a board member at Wintegra Inc. which was acquired in 2010 by PMC Sierra for over \$200M.

In 2000, Mr Zuckerman was chosen by the World Economic Forum as leading one of the most influential tech ventures (i.e. Sapiens), together with such individuals as Masayoshi Son of SoftBank Group, Jerry Yang of Yahoo! and Michael Dell of Dell Computers.

Interest in Shares Mr Zuckerman holds 8,433,020 ordinary shares in the Company.

Directorships held in During the past three years Mr Zuckerman has not served as a Director of

other listed entities any other listed companies.

#### Adam Sierakowski

#### Non-Executive Director (appointed 14 September 2016)

Adam Sierakowski is a lawyer and a founding director of the legal firm Price Sierakowski. He has over 20 years of experience in legal practice, much of which he has spent as a corporate lawyer consulting and advising on a range of transactions to a variety of large private and listed entities.

Mr Sierakowski is also a co-founder and director of Perth based corporate advisory business, Trident Capital, where for 15 years he has advised a variety of large private and public companies on structuring their transactions and coordinating fundraisings both domestically and overseas.

Mr Sierakowski has held a number of directorships with ASX-listed companies, and he is a member of the Australian Institute of Company Directors and the Association of Mining and Exploration Companies.

Interest in Shares Mr Sierakowski holds 5,937,593 ordinary shares in the Company.

Interest in Options Mr Sierakowski holds 1,500,000 options in the Company.

Directorships held in 
During the past three years Mr Sierakowski has served as a Director of

other listed entities the following other listed companies:

Kinetiko Energy Limited (since 8 December 2010)

Rision Limited (since 24 August 2016 to 23 May 2017. Appointed 8 June 2018)

Coziron Resources Limited (since 21 October 2010) Connected IO Limited (since 3 December 2018) Flexiroam Limited (resigned 23 August 2016) ResApp Health Limited (resigned 22 March 2016) Netlinkz Limited (resigned 12 February 2016)

**Mark Bayliss** 

#### Executive Chairman (appointed 7 March 2018, resigned 10 June 2018)

Mark Bayliss is a senior executive with extensive experience in a variety of leadership roles across listed and private companies, management buyouts and private equity turnarounds in Australia, the UK and the US.

Mark has extensive leadership, strategic, operational and financial management experience gained through positions including Chairman, CEO, COO and CFO. His industry experience includes eCommerce, QSR, retail, manufacturing, media, advertising and publishing.

Mark is a member of the Australian Institute of Directors.

Interest in Shares Mr Bayliss held 1,231,685 ordinary shares in the Company at the time of his resignation.

Directorships held in 
During the past three years Mr Bayliss has served as a Managing Director & CEO of

other listed entities the following listed company.

Grays eCommerce Group Limited (resigned 11 August 2017).

#### **Directors' Report (continued)**

#### **Paul Steele**

#### Non-Executive Chairman (appointed 14 September 2016, resigned 7 March 2018)

Paul Steele has executive level experience in software technology, property development, management consulting, not-for-profit, healthcare, telecommunications and charitable foundations, and has served as a director on both for-profit and not-for-profit boards.

Mr Steele is a graduate member of the Australian Institute of Company Directors.

Interest in Shares Mr Steele held 911,002 ordinary shares in the Company at the time of his resignation.

Interest in Options Mr Steele held 1,500,000 options in the Company at the time of his resignation.

other listed entities any other listed companies.

## Stephen Hewitt-Dutton Non-Executive Director (appointed 11 June 2018) Company Secretary (appointed 10 May 2018)

Stephen is a Chartered Accountant and is an Associate Director of Trident Capital Pty Ltd. He holds a Bachelor of Business from Curtin University and is a member of Chartered Accountants Australia and New Zealand. He has over 20 years of experience in corporate finance, accounting and company secretarial matters.

Before joining Trident Capital, Stephen was an Associate Director of Carmichael Corporate where he assisted clients by providing equity market, IPO and M&A advice and assistance. He has also held Financial Controller and Company Secretary positions for both public and private companies for in excess of 20 years.

Interest in Shares Mr Hewitt-Dutton holds 45,541 ordinary shares in the Company.

Interest in Options Mr Hewitt-Dutton holds no options in the Company.

Directorships held in 
During the past three years Mr Hewitt-Dutte

other listed entities

During the past three years Mr Hewitt-Dutton has served as a Director of

the following other listed companies:

Mach7 Technologies Energy Limited (resigned 8 April 2016)

Flexiroam Limited (resigned 24 August 2016)
Hughes Drilling Limited (appointed 16 August 2017)
Empire Oil & Gas NL (appointed 20 march 2018)

#### Deborah Ho

#### Company Secretary (appointed 14 September 2016, resigned 10 May 2018)

Deborah Ho holds a Bachelor of Commerce from Curtin University and is a member of the Governance Institute of Australia.

Deborah has over 2 years of experience in public practice including auditing listed and unlisted companies.

Deborah also has over 3 years of experience in company secretarial roles and financial accounting, including the preparation of financial statements.

#### **Directors' Report (continued)**

#### Directors' meetings

The following table sets out the number of directors' meetings held during the financial year ended 31 December 2018, and the number of meetings attended by each director (while they were a director).

	Board of	Directors
Directors	Eligible to Attend	Attended
Yehuda Shamai	5	5
Ido Levanon	5	5
Ron Zuckerman	5	2
Adam Sierakowski	5	5
Stephen Hewitt-Dutton	2	2
Paul Steele	1	1
Mark Bayliss	2	2

The Board of Directors also approved 13 circular resolutions during the year ended 31 December 2018 which were signed by all Directors of the Company. The audit, compliance and corporate governance committee is performed by the Board of Directors.

#### **Principal activities**

The Group's principal activities are research and development of software for customers in the field of QSR (Quick Service Restaurants).

### Operating results and financial position

Total revenue was up 350% to \$1,074,676 as the Company began to commercialise and scale its unique food preparation and delivery optimisation technologies. The total loss for the year was \$7,041,539 (2017: loss of \$4,659,059), reflecting the increased global activities and resourcing required to support the execution of Dragontail's growth opportunities with large global QSR / food service customers.

#### **Review of operations**

#### Operations

During the year ended 31 December 2018, Dragontail continued to establish solid, significant infrastructure with leading QSR brands around the globe including Domino's, Pizza Hut, KFC, Burger King, Cara and several others, while securing more projects which will enhance its position in the industry. Among the Company's outstanding achievements in the past year, here are the most prominent:

Total cash receipts for 2018 financial year are three times greater than 2017.

Due to circumstances beyond the control of Dragontail, some of the installations planned for late 2018 were postponed to the early part of 2019. The Company has adjusted its forecasts accordingly and estimates the achievement of its install base original forecast of 1,700 installations by end of Q2 2019.

Pizza Hut Canada chose the full "Algo" and the "Algo Light" platforms, as the brand standard solution of Pizza Hut stores in Canada (part of YUM!). The unique agreement has designated Dragontail's technology as Pizza Hut's mandated product for all Pizza Hut stores in Canada. Installation rate is accelerating to realise projected install base of over 350 stores during 2019.

Dragontail has received purchase orders for over \$1.2M to initiate the QT Camera rollout plan across Australia and New Zealand markets. As of the end of Q4 2018, the installation of the QT Camera has begun in two Australian states as part of the planned deployment of 850 in Australia and New Zealand throughout the beginning of 2019.

Dragontail has completed its first nationwide roll out of its Algo Dispatching System in all Pizza Hut locations across Singapore with the highest roll out rate achieved.

## Review of operations (continued)

#### Operations (continued)

Recipe Unlimited Corporation (formerly Cara Operations Limited), Canada's largest full-service restaurant operator, will be the first to implement the Algo Light platform independently, with only remote control of Dragontail.

Dragontail has signed a strategic agreement with Jubilant Food Works Limited (Jubilant), the master franchise for Domino's Pizza in India with 1,134 stores, as well as the master franchise for Domino's Pizza in Sri Lanka, Nepal and Bangladesh and Dunkin' Donuts in India.

Pizza Hut Australia (owned by YUM! Brands - the world's largest QSR company), has decided to implement in its 280 stores across Australia, Dragontail's Algo and drivers sharing platform, for streamlining restaurant and delivery operations.

Dragontail continues to deepen its grip in Asia, with KFC Philippines' decision to go live in its first stores with Dragontail's Algo platform, for streamlining restaurant and delivery operations.

Dragontail has launched its Total Technology solution in North America, containing the "Algo" platform along with a POS (Point of Sale) system and an online and mobile ordering sales platform directly inserted into the POS.

Dragontail has signed a Collaboration agreement with Weezmo Technologies Ltd, a unique company, that holds the exclusive proprietary software for issuance of digital invoices and the provision of remarketing and customer behavior analyses services to increase its customers' conversion. As a result of the engagement, Dragontail. is expected to significantly reduce the costs of integration with POS companies.

Expanding relationship with KFC – in addition to the nationwide rollout across Pizza Hut stores in Singapore, Dragontail was the only delivery optimisation technology company invited to present at KFC's global franchisee conference that was held in Orlando in May 2018.

#### Corporate

On 11 October 2018, the company issued 32,500,000 fully paid ordinary shares at AUD \$0.187 per share to Tiger Global Investments, a US based \$20 billion fund. This provided the company with the strong backing and stability required to maximise Dragontail's activity in 2019.

#### Significant changes in state of affairs

Other than matters described above, there were no other significant changes in the state of affairs of the Group.

## Events occurring after the reporting period

There has not been any matter or circumstance that has arisen after the reporting date that has significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.

#### Future developments and expected results of operations

The Group will continue the development and commercialisation of the Algo System and the QT Camera for customers in the field of QSR (Quick Service Restaurants). The Company is expanding its Australian operation and has been in the process of hiring additional developers and data scientists based in Melbourne and Brisbane.

#### **Dividends**

No amounts have been paid or declared by way of dividend by the Group since the end of the previous financial year and the Directors do not recommend the payment of any dividend.

#### Indemnification of officers and auditors

The Group has not otherwise, during or since the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the Company or of any related body corporate against a liability incurred as such an officer or auditor.

#### Remuneration report (audited)

The directors present the Dragontail Systems Limited 2018 remuneration report, outlining key aspects of our remuneration policy and framework, and remuneration awarded this year.

Key management personnel covered in this report							
Non-executive directors	Executive directors	Other Key Management Personnel					
Yehuda Shamai <sup>1</sup>	Ido Levanaon <sup>1</sup>	Guy Brandwin <sup>1</sup>					
Ron Zuckerman <sup>1</sup>	Mark Bayliss <sup>2</sup>						
Adam Sierakowski <sup>1</sup>							
Paul Steele <sup>1,3</sup>							
Stephen Hewitt-Dutton <sup>4</sup>							

## Remuneration Policy and link to company performance

The board policy is to remunerate non-executive directors at a level which provides the company with the ability to attract and retain directors with the experience and qualifications appropriate to the development strategy of the company's Intellectual Property. The maximum aggregate amount of fees that can be paid to non-executive directors is subject to approval by shareholders at the Annual General Meeting. This was set at AUD\$300,000 per annum by the Directors prior to the first Annual General Meeting. During the year, the Chairman and non-executive director fees were AUD\$60,000 and AUD\$36,000 per annum respectively.

Non-executive directors' fees are not linked to the performance of the company. However, to align directors' interests with shareholder interests, the directors are encouraged to hold shares in the company.

The board policy is to remunerate executive directors at a level that provides the company with the ability to attract and retain executives with the experience and qualification appropriate to the development strategy of the company's Intellectual Property. During the financial year, the Group did not employ the use of remuneration consultants.

#### **Executive Remuneration**

The following table discloses the contractual arrangements with the Group's executive Key Management Personnel.

COMPONENT	Managing Director – Ido Levanon
Fixed remuneration	AUD\$36,000 pa in director's fees and ILS360,211 pa in wages (USD 100,142).
Contract duration	No fixed term
Termination notice by the individual/company	30 days
Other entitlements	18 days annual leave per annum
COMPONENT	Executive Vice President of Strategy and Technology – Guy Brandwin
COMPONENT  Fixed remuneration	
	Brandwin ILS365,685 (plus value added tax at the applicable rate) per
Fixed remuneration	Brandwin ILS365,685 (plus value added tax at the applicable rate) per annum (USD 102,086).

#### Relationship between the remuneration policy and company performance

Refer below in this remuneration report for details on Performance Shares issued during the year.

<sup>&</sup>lt;sup>1</sup> Appointed 14 September 2016

<sup>&</sup>lt;sup>2</sup> Appointed 7 March 2018, resigned 10 June 2018

<sup>&</sup>lt;sup>3</sup> Resigned 7 March 2018

<sup>&</sup>lt;sup>4</sup> Appointed 11 June 2018

## Remuneration expense details for the year ended 31 December 2018

The directors incurred the following amounts as compensation for their services as directors and executives of the Group during the year:

	Short-term employee benefits			Post- employment benefits	Share- based payment	Total	% Consisting of share-
2018	Salary & fees \$USD	Bonus \$USD	Other \$USD	Superannua- tion \$USD	Shares, options & rights \$USD	\$USD	based payments \$USD
Directors							
Yehuda Shamai <sup>1</sup>	26,910	-	-	-	-	26,910	-
Ron Zuckerman <sup>1</sup>	26,910	-	-	-	-	26,910	-
Adam Sierakowski <sup>1</sup>	39,991	-	-	-	64,116	104,107	61%
Stephen Hewitt-Dutton4	12,708	-	-	-	-	12,708	-
Paul Steele <sup>5</sup>	12,147	-	-	-	19,126	31,273	61%
Mark Bayliss <sup>6</sup>	28,282				288,098 <sup>7</sup>	316,380	91%
Executives							
Ido Levanon <sup>1, 2</sup>	100,142	-	-	-	-	100,142	-
Guy Brandwin <sup>2</sup>	102,086	-	-	-	-	102,086	
Total	349,176	-	-	-	371,340	720,516	52%

	Short-tern	Short-term employee benefits			Share- based payment	<b>T</b> 1	% Consisting
2017	Salary & fees \$USD	Bonus \$USD	Other \$USD	Superannua- tion \$USD	Shares, options & rights \$USD	Total \$USD	of share- based payments \$USD
Directors							
Paul Steele <sup>3</sup>	45,993	-	-	-	-	45,993	-
Yehuda Shamai <sup>3</sup>	27,596	-	-	-	-	27,596	-
Ron Zuckerman <sup>3</sup>	27,596	-	-	-	-	27,596	-
Adam Sierakowski <sup>3</sup>	27,596	-	-	-	-	27,596	-
Executives							-
Ido Levanon <sup>2</sup>	126,600	-	-	-	-	126,600	-
Guy Brandwin <sup>2</sup>	121,339	-	-	-	-	121,339	
Total	376,720	-	-	-	-	376,720	-

<sup>&</sup>lt;sup>1</sup> Mr Shamai, Zuckerman, Sierakowski and Levanon were Directors of DTS Australia during the whole financial year.

 $<sup>^{2}\,\</sup>mathrm{Mr}$  Levanon and Brandwin were executives of DTS Israel during the whole financial year.

<sup>&</sup>lt;sup>3</sup> The directors were Directors of DTS Australia during the whole 2017 financial year.

<sup>&</sup>lt;sup>4</sup> Mr Hewitt-Dutton was appointed on 11 June 2018.

 $<sup>^{\</sup>rm 5}$  Mr Steele resigned on 7 March 2018.

<sup>&</sup>lt;sup>6</sup> Mr Bayliss resigned 10 June 2018.

<sup>&</sup>lt;sup>7</sup> During the year 2,000,000 fully paid ordinary shares were issued by DTS Australia to Mark Bayliss under the terms of the agreement for his appointment as Chairman. The issue of shares was subject to shareholder approval which was obtained at the Annual General Meeting. On 30 November 2018 the company announced that it had, under the same Agreement, exercised its right to buy back the shares for total consideration of \$1.00. Shareholder approval of the selective buy-back will be sought at the company's next Annual General Meeting.

#### Securities received that are not performance-related

No members of key management personnel are entitled to receive securities that are not performance-based as part of their remuneration package.

#### Options granted as remuneration

	Balance at						Balance at th	
2018	1 January			Value <sup>1</sup>			Vested and	Non-vested
Group KMP	2018 (No.)	Grant date	Number	USD	Exercised	Lapsed	exercisable	
Paul Steele	1,500,000	12 Dec 2016	-	\$19,126	-	-	1,500,000	-
Adam Sierakowski		20 Jun 2018	1,500,000	\$64,116	-	-	1,500,000	-
Total	1,500,000	-	1,500,000	\$83,242	-	-	3,000,000	

<sup>&</sup>lt;sup>1</sup> The fair value of incentive options granted and as shown in the table above has been determined in accordance with Australian Accounting Standards and will be recognised as an expense over the relevant vesting period to the extent that conditions necessary for vesting are satisfied.

#### Description of options issued as remuneration

Details of the options granted as remuneration to those key management personnel listed in the previous table are as follows:

Grant date	Issuer	Entitlement on exercise	Dates exercisable by	Exercise price (AUD)	Value per option at grant date (USD)	Amount paid/payable by recipient
20 June 2018	Dragontail Systems	1:1 ordinary share in Dragontail Systems	20 June 2021	\$0.40	\$0.43	\$0.00
	Limited	Limited				

On 20 June 2018, 1,500,000 options vesting immediately were issued pursuant to a mandate for the provision of corporate advisory services. Option values at grant date were determined using the Black-Scholes method as the service received was not able to be reliably measured (note 15).

#### Performance shares granted as remuneration

	Balance at							at the end of e year
Group KMP	1 January 2018 (No.)	Grant date	Number	Value <sup>1</sup>	Exercised	Lapsed	Vested	Non-vested
Ido Levanon	8,333,334	12 Dec 16	8,333,334	-	-	-	-	8,333,334
Guy Brandwin	8,333,333	12 Dec 16	8,333,333	-	-	-	-	8,333,333
Yehuda Shamai	8,333,333	12 Dec 16	8,333,333	-	-	-	-	8,333,333
Total	25,000,000		25,000,000	-	-	-	-	25,000,000

<sup>&</sup>lt;sup>1</sup> On 12 December 2016, the shareholders of Dragontail Systems Limited approved the issue of a total of 25,000,000 performance shares to Ido Levanon, Guy Brandwin and Yehuda Shamai. These Performance Shares convert into fully paid ordinary shares on the achievement of the milestone being the Company reporting that it has achieved audited annual earnings before interest, taxes, depreciation and amortisation of at least US\$5,500,000 by or before the end of 2019. The performance period of up to 3 years commenced on 1 January 2017. The EBITDA milestone must be achieved by or before 31 December 2019. If the milestone is not satisfied on or before 31 December 2019, the Performance Shares will be redeemed by the Company for nil cash consideration on the day after the Group publishes its financial accounts for the financial year ending 31 December 2019.

For remuneration purposes the value is the number of performance shares granted, multiplied by the share price at date of grant. As at 31 December 2018, these performance shares have not converted into fully paid ordinary shares and each performance share was valued at \$0.21 based on a share price at grant date. At 31 December 2018, no expense has been recognised in respect of these performance shares as a 0% probability has been assigned to meeting the milestone as disclosed in Note 15.

The conversion ratio of 1 Conversion Share for 1 Performance Share (Conversion Ratio) will be adjusted subject to the market capitalisation of the Company at the date the Milestone is achieved (Milestone Date). The adjustment will be made in accordance with the sliding scale set out in the following table:

Market Capitalisation at Milestone Date (A\$)	Share Price(A\$)¹	Conversion Shares to be issued	Value of issued Conversion Shares (A\$)	Conversion Ratio <sup>2</sup>
≤ \$100,000,000	≤ \$ 0.40	25,000,000	\$10,080,645	1:1
\$100,000,001 \le \$150,000,000	≤\$0.60	18,401,667	\$11,130,041	0.736 : 1
\$150,000,001 \le \$200,000,000	≤\$ 0.80	15,102,501	\$12,179,436	0.604 : 1
\$200,000,001 \le \$300,000,000	≤ \$ 1.21	10,935,835	\$13,228,833	0.437 : 1
\$300,000,001 \le \$400,000,000	≤ \$ 1.61	8,852,502	\$14,278,229	0.354 : 1
≥ \$400,000,001	≤ \$ 2.02	7,602,502	\$15,327,625	0.304 : 1

#### Notes:

- 1. The Share Price assumes 248,000,000 shares on issue and is indicative only.
- 2. The Conversion Ratio assumes that 25,000,000 Performance Shares are issued by the Company.

A holder of Performance Shares is entitled to receive notices of general meetings and financials reports of the Company but is not entitled to vote on any resolutions proposed at a general meeting of the Company, other than as specifically allowed for under the Corporations Act. The Performance Shares do not entitle a holder to any dividends and do not confer on a holder any right to participate in surplus profits or assets of the Company upon the winding up of the Company. The Performance Shares are not transferable and do not entitle the holder to participate in new issues of securities.

#### **Key Management Personnel shareholdings**

The number of ordinary shares in Dragontail Systems Limited held by each key management personnel of the Group during the financial year is as follows:

Ordinary shares	Balance at 1 January 2018 or on date of appointment	Granted as remuneration during the year	Issued on exercise of options during the year	Net other changes during the year	Balance at 31 December 2018 or on date of resignation
2018 Directors					
Ido Levanon <sup>1</sup>	22,450,830	-	-	525,000	22,975,830
Yehuda Shamai <sup>2</sup>	35,051,763	-	-	-	35,051,763
Ron Zuckerman	8,433,020	-	-	-	8,433,020
Adam Sierakowski	5,937,593	-	-	-	5,937,593
Stephen Hewitt-Dutton	45,541	-	-	-	45,541
Paul Steele	911,002	-	-	-	911,002
Mark Bayliss	795,455	-	-	436,230	1,231,685
Executives					
Guy Brandwin <sup>3</sup>	14,162,810	-	-	-	14,162,810
Total	88,788,014	-	-	961,230	88,749,244

Ido Levanon may also be issued with a further 8,333,334 ordinary shares if the performance conditions are met. Refer note 15.

Yehuda Shamai may also be issued with a further 8,333,333 ordinary shares if the performance conditions are met. Refer note 15.

Guy Brandwin may also be issued with a further 8,333,333 ordinary shares if the performance conditions are met. Refer note 15.

The number of options in Dragontail Systems Limited held by each key management personnel of the Group during the financial year is as follows:

Options	Balance at 1 January 2018 or on date of appointment	Granted as remuneration during the year	Net other changes during the year	Number of options vested at 31 December 2018 or on date of resignation
2018				
Ido Levanon	-	-	-	-
Yehuda Shamai	-	-	-	-
Ron Zuckerman	-	-	-	-
Adam Sierakowski	-	1,500,000	-	1,500,000
Stephen Hewitt-Dutton	-	-	-	-
Paul Steele	1,500,000	-	-	1,500,000
Mark Bayliss	-	-	-	-
Executives				
Guy Brandwin	<u> </u>	-	-	-
Total	1,500,000	1,500,000	-	3,000,000

#### Other equity-related Key Management Personnel transactions

There have been no other transactions involving equity instruments apart from those describe in the tables above relating to options, rights and shareholdings.

#### Other transactions with Key Management Personnel and/for their related parties

There were no other transactions conducted between the Group and Key Management Personnel or their related parties, apart from those disclosed above and below, that were conducted other than in accordance with normal employee, customer or supplier relationships on terms no more favorable than those reasonably expected under arm's length dealings with unrelated persons.

#### Company secretarial and accounting services

During the year, Trident Management Services Pty Ltd ("Trident Management Services"), provided the Company with accounting and company secretarial services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. Mr Sierakowski is a Director of Trident Management Services. The amount incurred for the year ended 31 December 2018 was USD \$77,636 (2017: USD \$60,327). As at 31 December 2018 USD \$7,674 (2017: USD\$4,895) was payable to Trident Management Services.

## Corporate advisory and capital raising services

During the year, Trident Capital Pty Ltd ("Trident Capital"), provided the Company with corporate advisory services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. Mr Sierakowski is a Director of Trident Capital. The amount incurred for the year ended 31 December 2018 was USD \$14,949 (2017: USD \$22,996). As at 31 December 2018 USD \$4,934 (2017: USD \$ nil) was payable to Trident Capital.

#### Other transactions with Key Management Personnel and/for their related parties (continued)

Pursuant to a services agreement dated 7 July 2017 entered into with Trident Capital Pty Ltd, the Company agreed, subject to shareholder approval, to issue 1,500,000 options to acquire fully paid ordinary shares in the company to Trident (or its nominee) for \$100 consideration payable by Trident. The issue of the options was approved at the Annual General Meeting held on 21 May 2018 and issued on 20 June 2018. The options vested immediately with an exercise price of \$0.40 and expire 3 years from the date of issue. The options were accounted for in accordance with AASB 2 Share Based Payments (Note 15).

#### Legal fees

During the year, Price Sierakowski Corporate ("Price Sierakowski") provided the Company with legal services. Mr Sierakowski is a Director of Price Sierakowski. The amount incurred for the year ended 31 December 2018 was \$6,811 (2017: USD \$21,799). As at 31 December 2018 \$nil (2017: \$nil) was payable to Price Sierakowski.

#### Consulting Services:

During the year, Benefit Capital Pty Ltd ('Benefit Capital') provided the Company with consulting services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. Mr Steele is a Director of Benefit Capital. As at 31 December 2018 USD \$18,688 (2017: \$nil) was paid to Benefit Capital. As at 31 December 2018 \$nil (2017: \$nil) was payable to Benefit Capital.

#### Office Representation Fees:

During the year, Benefit Capital provided the Company with office representation services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. As at 31 December 2018 USD \$8,969 (2017: USD \$25,296) was paid to Benefit Capital. As at 31 December 2018 \$nil (2017: \$nil) was payable to Benefit Capital.

#### Supply agreement

DTS Israel had entered into an agreement with Tabasco Holdings Ltd (Tabasco) – the owner of the Pizza Hut Israel chain – with respect to certain Pizza Hut establishments in Israel. Tabasco is a related party of the Company as it is controlled by Yehuda Shamai, who is a Non-Executive Director of the Company. The material terms of the agreement between the Company and Tabasco are as follows:

- for a period of 10 years from the first installation (i.e. February 2014) (10 Year Period), for the first 25 Pizza Hut Israel locations for which Tabasco receives services from the Company, Tabasco is not required to pay any initial set up fees and the Company provides the ongoing services at cost; and
- for the 26th to 100th Pizza Hut Israel locations, for the 10 Year Period, Tabasco pays a reduced initial set up fee (to be determined by the parties at the relevant time), and receives a 75% discount on the monthly fees, based on the Company's price list.

The discounted rates will cease to apply at the end of the 10 Year Period.

The Company notes that it negotiated the terms of the agreement on an arm's length basis and will continue to ensure that all future dealings with Tabasco are similarly entered into and undertaken on an arm's length basis.

For the year-ended 31 December 2018 there was USD \$11,055 (2017: USD \$6,648) in revenue derived from Tabasco Holdings Ltd.

### **End of audited Remuneration Report**

#### Voting and comments made at the Company's Annual General Meeting

The Company received more than 99% of votes, of those shareholders who exercised their right to vote, in favour of the remuneration report for the 2017 financial year. The Company did not receive any specific feedback at the AGM or throughout the year on its remuneration practices.

#### Proceedings on behalf of the Company

No person has applied for leave of court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The Company was not a party to any such proceedings during the year.

## **Environmental regulation and performance**

The Group's operations are not subject to significant environmental regulations under the law of the Commonwealth or of a State or Territory. The policy is to comply with, or exceed, its environmental obligations in each jurisdiction in which it operates. No known environmental breaches have occurred.

#### Non-audit services

The total value of non-audit services provided by related practices of BDO Audit (WA) Pty Ltd in respect to the Australian EMDG export grant advice is \$625 (2017: USD \$568). The total value of non-audit services provided by related practices of BDO Audit (WA) Pty Ltd in respect of tax consulting and advice was \$5,897 (2017: USD\$nil)

The board of directors have considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The directors are satisfied that the provision of non-audit services provided by related practice of the auditor did not compromise the auditor independence requirements under the corporations Act 2001 for the following reasons:

- All non-audit services have been reviewed by the Board to enquire they do not impact the impartiality and
  objectivity of the auditor; and
- None of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants.

#### Auditor's independence declaration

The auditor's independence declaration is included on page 16 of the annual report.

Signed in accordance with a resolution of the directors dated 29th day March 2019.

Ido Levanon
Managing Director

29th day March 2019



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### DECLARATION OF INDEPENDENCE BY NEIL SMITH TO THE DIRECTORS OF DRAGONTAIL SYSTEMS LIMITED

As lead auditor of Dragontail Systems Limited for the year ended 31 December 2018, I declare that, to the best of my knowledge and belief, there have been:

- 1. No contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- 2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Dragontail Systems Limited and the entities it controlled during the period.

Neil Smith

Director

BDO Audit (WA) Pty Ltd

Perth, 29 March 2019

## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

## Consolidated statement of profit or loss and other comprehensive income for the financial year ended 31 December 2018

		Year ended 31 December		
		2018	2017	
	Note	U	SD	
Revenues	5	1,074,676	306,620	
Other income	5	79,502	-	
Expenses				
Research and development expenses	6	(3,110,081)	(1,258,515)	
Selling and marketing expenses	6	(348,924)	(589,771)	
Operational expenses	6	(1,902,627)	(1,588,685)	
General and administrative expenses	6	(1,899,681)	(1,375,262)	
Share based payment	15 _	(728,524)	(173,910)	
Total operating expenses	_	(7,989,837)	(4,986,143)	
	_			
Operating loss		(6,835,659)	(4,679,523)	
Net finance income/(expenses)	_	(205,880)	20,464	
Loss before taxes on income		(7,041,539)	(4,659,059)	
Taxes on income		-	-	
Loss for the year	_	(7,041,539)	(4,659,059)	
		-	-	
Other comprehensive income				
Items that may be reclassified to profit or loss				
Foreign currency translation differences	_	(74,832)	157,117	
Total items that may be reclassified to profit or loss	_	(74,832)	157,117	
Other comprehensive profit / (loss) for the year		(74,832)	157,117	
Total comprehensive profit / (loss) for the year attributable		(7.446.074)	(4 504 040)	
to the members of Dragontail Systems Limited	=	(7,116,371)	(4,501,942)	
Loss per share (basic and diluted) (cents)	16	(3.17)	(2.58)	

The accompanying notes form an integral part of this consolidated statement of profit or loss and other comprehensive income.

## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

## Consolidated statement of financial position as at 31 December 2018

		As at 31 December	
		2018	2017
	Note	US	SD
Current Assets			
Cash and cash equivalents	17	3,784,678	6,404,417
Trade receivables	9	376,854	44,725
Inventories	10	307,379	1,197
Other receivables	9	193,303	130,646
Total Current Assets	_	4,662,214	6,580,985
Non Current Assets			
Other receivables	9	7,211	12,193
Property, Plant and Equipment	11	105,323	74,761
<b>Total Non-Current Assets</b>	<u>-</u>	112,534	86,954
Total Assets	-	4,774,748	6,667,939
Current Liabilities			
Trade payables	12	(279,974)	(294,222)
Other payables	12	(489,795)	(282,772)
Total Current Liabilities	-	(769,769)	(576,994)
	_		
Net Assets		4,004,979	6,090,945
<u>Equity</u>			
Issued capital	13	18,348,386	13,758,407
Reserves	14	1,504,880	1,139,286
Retained losses	-	(15,848,287)	(8,806,748)
Total Equity	_	4,004,979	6,090,945

The accompanying notes form an integral part of this consolidated statement of financial position.

## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

## Consolidated statement of changes in equity for the financial year ended 31 December 2018

	Share Capital	Foreign currency translation reserve	Share based payments reserve	Accumulated Losses	Total
	USD	USD	USD	USD	USD
Balance as at 1 January 2018	13,758,407	240,224	899,062	(8,806,748)	6,090,945
Comprehensive income					
Loss for the year	-	-	-	(7,041,539)	(7,041,539)
Other comprehensive income/(loss) for the year	-	(74,832)	-	-	(74,832)
Total comprehensive loss for the year	-	(74,832)	-	(7,041,539)	(7,116,371)
Transactions with owners, in their capacity as owners,					
and other transfers					
Issue of share capital	4,601,334	-	-	-	4,601,334
Share issue costs	(11,355)	-	-	-	(11,355)
Options issued	-	-	440,426	-	440,426
Transactions with owners and other transfers	4,589,979	-	440,426	<u>-</u>	5,030,405
Balance as at 31 December 2018	18,348,386	165,392	1,339,488	(15,848,287)	4,004,979
Balance as at 1 January 2017	7,875,123	83,107	118,240	(4,147,689)	3,928,781
Comprehensive income	7,073,123	03,107	110,240	(4,147,003)	3,920,701
Loss for the year	_	_	_	(4,659,059)	(4,659,059)
Other comprehensive income/(loss) for the year	_	157.117	_	(4,039,039)	157,117
Total comprehensive loss for the year		157,117		(4,659,059)	(4,501,942)
Transactions with owners, in their capacity as owners,		107,117		(4,033,033)	(4,501,542)
and other transfers					
Issue of share capital	6,850,553	_	_	_	6,850,553
Share issue costs	(967,269)	- -	- -	-	(967,269)
Options issued	(307,203)	_	- 780,822	-	780,822
Transactions with owners and other transfers	5,883,284		780,822	<u> </u>	6,664,106
Balance as at 31 December 2017	13,758,407	240,224	899,062	(8,806,748)	6,090,945
<u>שמומוזטה מס מנ סו שהטכווושהו בטוו</u>	13,730,407	240,224	033,002	(0,000,140)	0,030,343

The accompanying notes form an integral part of this consolidated statement of changes in equity.

## Dragontail Systems Limited – Consolidated Annual Report ACN 614 800 136

## Consolidated statement of cash flows for the financial year ended 31 December 2018

		Year ended 31 December		
	Note	2018	2017	
			JSD	
Cash flows from operating activities				
Receipts from customers		719,615	243,023	
Payments to suppliers and employees		(7,667,687)	(4,597,266)	
Interest received		26,335	4,144	
Net cash used in operating activities	17	(6,921,737)	(4,350,099)	
Cash flows from investing activities:  Payments for property, plant and equipment		(64,996)	(63,950)	
Net cash used in investing activities		(64,996)	(63,950)	
Cash flows from financing activities:				
Proceeds from issue of share capital		4,601,334	6,850,553	
Share issue costs		(11,355)	(315,981)	
Receipt/(Repayment) of short-term credit from banks		-	(24,739)	
Net cash provided by financing activities		4,589,979	6,509,833	
Exchange differences on balances of cash and cash equivalents		(222,985)	133,205	
Decrease/Increase in cash and cash equivalents		(2,619,739)	2,228,989	
Cash and cash equivalents at the beginning of the year		6,404,417	4,175,428	
Cash and cash equivalents at the end of the year	17	3,784,678	6,404,417	

The accompanying notes form an integral part of this consolidated statement of cash flows.

#### 1. REPORTING ENTITY

This annual financial report includes the financial statements and notes of Dragontail Systems Limited ("the Company") and its legal subsidiaries ("the Group"). The Company is a for-profit entity and is domiciled in Australia.

## 2. NEW AND AMENDED STANDARDS FOR APPLICATION IN CURRENT OR FUTURE PERIODS

(a) New and amended standards adopted by the Group

A number of new or amended standards became applicable for the current reporting period and the group had to change its accounting policies and make retrospective adjustments as a result of adopting the following standards:

- AASB 9 Financial instruments ("AASB 9"), and
- AASB 15 Revenue from Contracts with Customers ("AASB 15").

The impact of the adoption of these standards and the new accounting policies disclosed in Note 3 and Note 5 below. The other new pronouncements did not have a material impact on the group's accounting policies and did not require retrospective adjustments.

- (b) Impact of standards not yet adopted by the Group
  - AASB 16 Leases ("AASB 16")

AASB 16 was issued in February 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the group's operating leases. However, the group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the group's profit and classification of cash flows.

The standard is mandatory for first interim periods within annual reporting periods beginning on or after 1 January 2019. The group does not intend to adopt the standard before its effective date.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of preparation**

These financial statements include the financial statements of Dragontail Systems Limited (the "Company"), and its legal subsidiaries (the "Group"). These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. Australian Accounting Standards are equivalent to International Financial Reporting Standards ("IFRS"). Compliance with Australian Accounting Standards ensures that these financial statements comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

Except for the cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

These financial statements are presented in United States dollars and the controlling entity, DTS Australia, has a functional currency of the Australian Dollar (AUD).

The functional currency of DTS USA is the United States Dollar. The functional currency of DTS Canada is the Canadian Dollar (CAD).

The following significant accounting policies have been adopted in the preparation and presentation of the financial report:

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### a) Cash and cash equivalents

Cash comprises cash on hand and demand deposits. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

The Group considers all highly liquid investments, including unrestricted short-term bank deposits purchased with original maturities of three months or less, to be cash equivalents.

#### b) Plant and equipment

Plant and equipment assets are measured at cost plus the direct costs of the purchase and less accumulated depreciation.

Depreciation is calculated by the straight-line method at annual rates considered to be sufficient to depreciate the assets over their estimated useful life:

Computers 3 years
 Furniture 6 to 16 years
 Leasehold improvements 10 years

#### c) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories comprises costs of purchase and costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price in the ordinary course of business less estimated costs of completion and estimated costs necessary to make the sale. The Company periodically evaluates the condition and age of inventories and makes provisions for slow moving inventories accordingly.

Cost of inventories is determined as follows:

Raw materials - at cost of purchase using the "first-in, first-out" method.

Work in progress and finished goods - on the basis of average costs including materials, labour and other direct and indirect manufacturing costs based on normal capacity.

#### d) Financial instruments

The Group has adopted AASB 9 *Financial Instruments* with a date of initial application of 1 January 2018. As a result, the Group has updated its accounting policies for Financial Instruments. When adopting AASB 9, the Group elected not to restate prior periods. Rather, differences arising from the adoption of AASB 9 in relation to classification, measurement, and impairment are recognised in opening retained earnings as at 1 January 2018.

As a result of the adoption of AASB 9, the impairment of financial assets using the expected credit loss model applies now to the Group's trade receivables. For contract assets arising from AASB 15 and trade receivables, the Group applies a simplified model of recognising lifetime expected credit loss as these items do not have a significant financing component.

#### Recognition and derecognition

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

Classification and initial measurement of financial assets

Financial assets are classified according to their business model and the characteristics of their contractual cash flows and are initially measured at fair value adjusted for transaction costs (where applicable).

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### d) Financial instruments (continued)

Subsequent measurement of financial assets

For the purpose of subsequent measurement, financial assets, other than those designated and effective as hedging instruments, are classified into the following four categories:

- · Financial assets at amortised cost
- Financial assets at fair value through profit or loss (FVTPL)
- Debt instruments at fair value through other comprehensive income (FVTOCI)
- Equity instruments at FVTOCI

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

#### Financial assets at amortised cost

Financial assets with contractual cash flows representing solely payments of principal and interest and held within a business model of 'hold to collect' contractual cash flows are accounted for at amortised cost using the effective interest method. The Group's trade and most other receivables fall into this category of financial instruments.

#### Impairment of financial assets

AASB 9's new forward looking impairment model applies to Group's investments at amortised cost and debt instruments at FVTOCI. The application of the new impairment model depends on whether there has been a significant increase in credit risk.

#### Trade and other receivables and contract assets

The Group makes use of a simplified approach in accounting for trade and other receivables as well as contract assets and records the loss allowance at the amount equal to the expected lifetime credit losses. In using this practical expedient, the Group uses its historical experience, external indicators and forward looking information to calculate the expected credit losses using a provision matrix.

On that basis, the loss allowance as at 1 January 2018 was calculated for both trade receivables and contract assets, and was not material.

#### Impact of the new impairment model

For assets in the scope of the AASB 9 impairment model, impairment losses are generally expected to increase. The Group has determined that the application of AASB 9's impairment requirements at 1 January 2018 does not have a material impact on receivables.

#### e) Impairment of other tangible and intangible assets

The Company evaluates the need to record an impairment of non-financial assets whenever events or changes in circumstances indicate that the carrying amount is not recoverable.

If the carrying amount of non-financial assets exceeds their recoverable amount, the assets are reduced to their recoverable amount. The recoverable amount is the higher of fair value less costs of sale and value in use. In measuring value in use, the expected future cash flows are discounted using a pre-tax discount rate that reflects the risks specific to the asset. The recoverable amount of an asset that does not generate independent cash flows is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognised in profit or loss.

An impairment loss of an asset, other than goodwill, is reversed only if there have been changes in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. Reversal of an impairment loss, as above, shall not be increased above the lower of the carrying amount that would have been determined (net of depreciation or amortisation) had no impairment loss been recognised for the asset in prior years and its recoverable amount. The reversal of impairment loss of an asset presented at cost is recognised in profit or loss.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### e) Impairment of other tangible and intangible assets (continued)

At each reporting date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash generating unit) is reduced to its recoverable amount.

An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

## f) Employee benefit liabilities

#### Short-term employee benefits

Short-term employee benefits are benefits that are expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related services. These benefits include salaries, paid annual leave, paid sick leave, recreation and social security contributions and are recognised as expenses as the services are rendered. A liability in respect of a cash bonus or a profit-sharing plan is recognised when the Company has a legal or constructive obligation to make such payment as a result of past service rendered by an employee and a reliable estimate of the amount can be made.

## Post-employment benefits

The Company has defined contribution plans pursuant to section 14 to the Severance Pay Law in Israel under which the Company pays fixed contributions and will have no legal or constructive obligation to pay further contributions if the fund does not hold sufficient amounts to pay all employee benefits relating to employee service in the current and prior periods.

Contributions to the defined contribution plan in respect of severance or retirement pay are recognised as an expense when contributed concurrently with performance of the employee's services.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### g) Income Tax

Current or deferred taxes are recognised in profit or loss, except to the extent that they relate to items which are recognised in other comprehensive income or equity.

#### Current taxes

The current tax liability is measured using the tax rates and tax laws that have been enacted or substantively enacted by the reporting date as well as adjustments required in connection with the tax liability in respect of previous years.

#### Deferred taxes

Deferred taxes are computed in respect of temporary differences between the carrying amounts in the financial statements and the amounts attributed for tax purposes.

Deferred taxes are measured at the tax rate that is expected to apply when the asset is realised or the liability is settled, based on tax laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is not probable that they will be utilised. Temporary differences for which deferred tax assets had not been recognised are reviewed at each reporting date and a respective deferred tax asset is recognised to the extent that their utilisation is probable.

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable to or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method. Temporary differences are differences between the tax base of an asset or liability and its carrying amount in the statement of financial position. The tax base of an asset or liability is the amount attributed to that asset or liability for tax purposes.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from the initial recognition of goodwill.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, branches and associates, and interests in joint ventures except where the Group is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with these investments and interest are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred tax liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities and assets reflects the tax consequence that would follow from the manner in which the company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authorities and the company intends to settle its current tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of profit or loss and other comprehensive income, except when it relates to items credited or debited directly to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from the initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### h) Intangibles: Research and development costs

Research costs are recognised as an expense in profit or loss when incurred. An intangible asset arising from a development project or from the development phase of an internal project is recognised only when all the following criteria are met:

- a) If the Company can demonstrate it is technically feasible to complete the intangible asset so that it will be available for use or sale;
- b) The Company intends to complete the intangible asset and use or sell it;
- c) There is an ability to use or sell the intangible asset;
- d) It can be demonstrated how the intangible asset will generate probable future economic benefits;
- e) The availability of adequate technical, financial and other resources to complete the intangible asset; and
- f) The ability to measure reliably the respective expenditure asset during its development.

The asset is measured at cost less any accumulated amortisation and any accumulated impairment losses. Amortisation of the asset begins when development is complete and the asset is available for use. The asset is amortised over its useful life. Testing of impairment is performed annually over the period of the development project.

As of 31 December 2018, the Company's management estimates that the aggregate conditions for capitalising development costs to intangible asset were not met.

#### i) Share-based payments

Equity-settled share-based payments are measured at fair value of the equity instrument at the grant date. Fair value for options is measured by the use of the Black-Scholes model.

In valuing equity-settled transactions, no account is taken of any performance conditions, other than conditions linked to the price of the shares of the Company (market conditions) if applicable.

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award (the vesting period).

The cumulative expense recognised for equity-settled transactions at each balance date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the Group's best estimate of the number of equity instruments that will ultimately vest. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date. The statement of comprehensive income charge or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is only conditional upon a market condition.

If the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect, if any, of outstanding options is reflected as additional share dilution in the computation of earnings per share, refer Note 16.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### j) Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### k) Revenue recognition

The Group has adopted AASB 15 Revenue from Contracts with Customers with a date of initial application of 1 January 2018. As a result, the Group has changed its accounting policy for revenue recognition as detailed below.

The Group has applied AASB 15 using the cumulative effect method and therefore the comparative information has not been restated and continues to be reported under AASB 118. The details of accounting policies under AASB 118 are disclosed separately if they are different from those under AASB 15 and the impact of changes is disclosed in Note 5.

#### A. Significant accounting policy

Revenue is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognises revenue when it transfers control over a product or service to a customer.

In the comparative period 31 December 2017, revenue was recognised at fair value of the consideration received net of the amount of GST or value added tax payable to the taxation authorities. Sales of products were recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and can be measured reliably. Risks and rewards were considered passed to the buyer at the time of delivery of the goods to the customer or at the point where billing threshold has been met.

Service revenue was recognised when the fees in respect of services rendered were earned, usually when services had been provided to customers or as per terms and conditions of service contracts.

#### B. Nature of goods and services

The following is a description of the principal activities from which the Group generates its revenue.

Products and services	Nature, timing of satisfaction of performance obligations and significant payment terms
Sale of hardware	Revenue is recognised over time where the customer has legal title to the product, the product being constructed has no alternative uses and the Group is entitled to be reimbursed by the customer for costs incurred to date including a reasonable profit margin to construct the specialised equipment if the customer cancels the contract other than for breach. Consideration is highly probable of being received.
Installation services	Some contracts include multiple deliverables, such as the provision and installation and commission of hardware and software. The Company recognises revenues from installation of the software after the installation is complete.
	Customers usually pay according to the agreed invoicing schedule or contract milestones. If the goods and services rendered by the Group exceed the payment, a contract asset is recognised. If the payments exceed the goods and services rendered, a contract liability is recognised.
Software, subscription and servicing	The Group provides software subscription and servicing fees, which represent a separate performance obligation under contractual terms. For these services, which is billed based on monthly basis, the Group recognises revenue as the services are performed.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### k) Revenue recognition (continued)

#### C. Impact of initial adoption of AASB 15

There is no material impact of adopting AASB 15 as compared to AASB 118 and related interpretations that were in effect before the changes on the Group's consolidated financial statements for the year ending 31 December 2017.

#### D. Disaggregation of revenue

In the following table, revenue is disaggregated by primary geographical market, major products/service lines and timing of revenue recognition.

	31 Dec 2018
	\$
Primary geographical markets	
Australia	734,987
Israel	27,232
USA	24,559
Canada	157,866
Singapore	130,032
TOTAL	1,074,676
Major products/service lines	
Sale of hardware	796,559
Installation	49,752
Software and servicing	228,365
TOTAL	1,074,676
Revenue recognition	
At a point in time	49,752
Over time	1,024,924
TOTAL	1,074,676

#### E. Impact of adopting AASB 15 on current period financial statements

There is no material impact of adopting AASB 15 as compared to AASB 118 and related interpretations that were in effect before the changes on the Group's consolidated financial statements for the year ending 31 December 2018.

#### I) Earnings/(loss) per share

Earnings per share are calculated by dividing the net income attributable to equity holders of the Company by the weighted number of Ordinary shares outstanding during the period.

Potential Ordinary shares are included in the computation of diluted earnings per share when their conversion decreases earnings per share from continuing operations. Potential Ordinary shares that are converted during the period are included in diluted earnings per share only until the conversion date and from that date in basic earnings per share. The Company's share of earnings of investees is included based on its share of earnings per share of the investees multiplied by the number of shares held by the Company.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## m) Critical accounting judgements and key sources of estimation uncertainty

The directors make a number of estimates and assumptions in preparing general purpose financial statements. The resulting accounting estimates, will, by definition, seldom equal the related actual results. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and future periods if relevant.

The following key judgement and estimate was made in preparing these financial statements:

#### Share based payment expenses

The Group measures the cost of equity-settled transactions by reference to the fair value of the equity instrument at the date at which they are granted when the fair value of goods and/or services cannot be determined. The fair value of options granted is measured using the Black-Scholes option pricing model. The model uses assumptions and estimates as inputs.

The fair value of performance shares is measured valued at the date of issue. The model uses assumption and estimates as input.

#### Performance Shares

The Performance Shares convert into fully paid ordinary shares on the achievement of the milestone being the Company reporting that it has achieved audited annual earnings before interest, taxes, depreciation and amortisation of at least US \$5,500,000 by or before the end of 2019. The performance period of up to 3 years commenced on 1 January 2017. The EBITDA milestone must be achieved by or before 31 December 2019. If the milestone is not satisfied on or before 31 December 2019, the Performance Shares will be redeemed by the Company for nil cash consideration on the day after the Group publishes its financial accounts for the financial year ending 31 December 2019.

For remuneration purposes the value is the number of performance granted, multiplied by the share price at date of grant. As at 31 December 2018, these performance shares have not converted into fully paid ordinary shares and each performance share was valued at \$0.21 based on a share price at grant date. At 31 December 2018, no expense has been recognised in respect of these performance shares as a 0% probability has been assigned to meeting the milestone.

#### Taxation

Balances disclosed in the financial statements and the notes related to taxation, are based on the best estimates of directors, pending further assessment in the next financial year.

## Recovery of deferred tax assets

Deferred tax assets are recognised for deductible temporary differences as management considers that it is probable that sufficient future tax profits will be available to utilise those temporary differences. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits.

#### Revenue

Sales revenue comprises revenue earned (net of returns, discounts and allowances) from the sale of goods or provision of services to entities outside the Group. The Group recognises revenue from contracts with customers in accordance with the recognition of the completion of performance obligations under the contract. Where a contract includes an element of a warranty obligation, the revenue attributable to this warranty obligation is recognised evenly over the period for which the obligation exists.

Interest revenue is recognised using the effective interest method. It includes the amortisation of any discount or premium. The revenue is recognised over the time the interest is earned.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## n) Foreign Currency

#### **Functional and presentation currency**

Items included in the Financial Statements of each of the Company entities are measured using the currency of the primary economic environment in which the Entity operates ('the functional currency'). The Consolidated Financial Statements are presented in United Stated dollars (USD), which is Dragontail Systems Limited's presentation currency.

#### Foreign currency transactions and balances

Transactions in foreign currencies are initially recorded in the functional currency by applying the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the reporting date.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the dates when the fair value was determined.

#### **Translation of Foreign Operations**

The Statement of Profit or Loss and other Comprehensive Income is translated at the average exchange rates for the year.

The exchange differences arising on the translation are taken directly to a separate component of equity. On disposal of the foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation will be recognised in the Statement of Profit or Loss and Other Comprehensive Income.

#### o) Going concern

The financial report has been prepared on a going concern basis, which contemplates the continuity of normal business activity and the realisation of assets and the settlement of liabilities in the ordinary course of business. The Group incurred a loss for year ended 31 December 2018 of \$7,041,539 (2017: \$4,659,059), net cash outflows from operating activities of \$6,921,737(2017: \$4,350,099) and had cash on hand of \$3,784,678(2017: \$6,404,417).

The ability of the Group to continue as a going concern is dependent on achieving its planned sales growth and securing additional funding through either equity, debt or receipts, or a combination of all, to continue to fund its operational and technology development activities. These conditions indicate a material uncertainty that may cast a doubt about the Group's ability to continue as a going concern and, therefore, that it may be unable to realise its assets and discharge its liabilities in the normal course of business.

The Directors believe that there are sufficient funds available to continue to meet the Group's working capital requirements as at the date of this report and that sufficient funds will be available to finance the operations of the Group for the following reasons:

- The Directors of Dragontail Systems Limited have assessed the likely cash flow for the 12 month period
  from the date of signing this annual report and its impact on the Group and believe there will be sufficient
  funds to meet the Group's working capital requirements as at the date of this report.
- The Group has historically demonstrated its ability to raise funds to satisfy its immediate cash requirements, including raising USD\$4,313,202 during the year ended 31 December 2018. The Group is also planning to raise further funds through the placement of ordinary shares in the foreseeable future.
- The Directors of Dragontail have reason to believe that in addition to the cash flow currently available, additional funds from receipts are expected through the sale of the Group's products and services.

Should the Group not be able to continue as a going concern, it may be required to realise its assets and discharge its liabilities other than in the ordinary course of business, and at amounts that differ from those stated in the financial statements or raise additional capital through equity or debts raisings and that the interim financial report does not include any adjustments relating to the recoverability and classification of recorded asset amounts or liabilities that might be necessary should the Group not continue as a going concern and meet its debts as and when they become due and payable.

The directors plan to continue the Group's operations on the basis as outlined above and believe there will be sufficient funds for the Group to meet its obligations and liabilities for at least twelve months from the date of this report.

## 4. CONTROLLED ENTITIES

The consolidated financial statements include financial statements of Dragontail Systems Limited and the following subsidiaries:

	Country of	% Equity Interest	
Name	Incorporation	2018	2017
Dragontail Systems Limited ("DTS Israel")	Israel	100%	100%
DragonTail Systems USA Inc. ("DTS USA")	USA	100%	100%
DragonTail Systems Canada Inc. ("DTS Canada")	Canada	100%	100%

Dragontail Systems Limited is the ultimate Australian parent entity and legal parent of the Group.

## 5. REVENUE & OTHER INCOME

	2018 USD	2017 USD
Revenue <sup>1</sup>	1,074,676	306,620
	1,074,676	306,620
<sup>1</sup> Refer to Note 3(k) for information relating to the revenue recognis	sed during the year.	
Other Income - Research and development refund <sup>2</sup>	79,502	-
	79,502	_

<sup>&</sup>lt;sup>2</sup>During the year, the Company received USD \$79,502 from research and development tax refund from the Australian Tax Office.

## 6. EXPENSES

General and administrative expenses         627,113         374,727           Subcontractors         56,840         109,882           Professional services         346,061         325,454           Travel abroad         111,573         53,455           Office expenses         209,119         124,764           Rent         165,965         78,728           Director fees         131,600         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           Depreciation         35,531         24,924           Others         179,390         48,496           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         31,669           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Office expenses         106,681         94,852           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230 <t< th=""><th></th><th>2018 USD</th><th>2017 USD</th></t<>		2018 USD	2017 USD
Subcontractors         56,840         109,389           Professional services         346,061         325,454           Travel abroad         11,573         53,455           Office expenses         209,119         124,764           Rent         165,965         78,728           Director fees         136,929         105,817           Public company expenses         131,160         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         10,075         11,605           Selling and marketing expenses         10,681         93,855           Payroll and related expenses         18,280         181,716 </td <td>General and administrative expenses</td> <td></td> <td></td>	General and administrative expenses		
Professional services         346.061         325.454           Travel abroad         11,573         53,455           Office expenses         209,119         124,764           Rent         165.965         78,728           Director fees         136,929         105,817           Public company expenses         131,160         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           Inseptical form         1,899,681         1,375,262           Research and development costs           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         106,681         94,852           Selling and marketing expenses         166,881         94,852           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other ad	Payroll and related expenses	627,113	374,727
Travel abroad         11,573         53,455           Office expenses         209,119         124,764           Rent         165,965         78,728           Director fees         136,929         105,817           Public company expenses         131,160         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           Interpretation         2,000,602         704,036           Research and development costs         2,000,602         704,036           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         100,681         94,852           Other R&D expenses         106,681         94,852           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         168,280         181,716<	Subcontractors	56,840	109,389
Office expenses         209,119         124,764           Rent         165,965         78,728           Director fees         136,929         105,817           Public company expenses         131,160         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           1,899,681         1,375,262           Research and development costs           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,699           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         1,001,772 <td>Professional services</td> <td>346,061</td> <td>325,454</td>	Professional services	346,061	325,454
Rent         165,965         78,728           Director fees         136,929         105,817           Public company expenses         131,160         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         98,955           Payroll and re	Travel abroad	11,573	53,455
Director fees         136,929         105,817           Public company expenses         131,160         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           1,899,681         1,375,262           Research and development costs           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,650           Other R&D expenses         10,075         11,650           Other R&D expenses         166,881         94,852           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         2         99,955           Payroll and related expenses         1,001,172         729,262           <	Office expenses	209,119	124,764
Public company expenses         131,160         129,508           Depreciation         35,531         24,924           Others         179,390         48,496           1,899,681         1,375,262           Research and development costs         Value           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,665           Other R&D expenses         106,681         94,852           Selling and marketing expenses         168,280         181,716           Subcontractors         2,127         45,230           Subcontractors         168,280         181,716           Other advertising and marketing expenses         168,280         181,716           Operational expenses         2,127         45,230           Taylord and related expenses         1,001,172         729,262           Software and program operating         290,403         22	Rent	165,965	78,728
Depreciation         35,531         24,924           Others         179,390         48,496           1,899,681         1,375,262           Research and development costs         Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           Selling and marketing expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         1         1,001,172         729,262           Subcontractors         1,001,172         729,262         2,301           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716 </td <td>Director fees</td> <td>136,929</td> <td>105,817</td>	Director fees	136,929	105,817
Others         179,390         48,496           Research and development costs         1,899,681         1,375,262           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           Payroll and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021	Public company expenses	131,160	129,508
Research and development costs         1,899,681         1,375,262           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           Taylor advertising and marketing expenses         -         98,955           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           C	Depreciation	35,531	24,924
Research and development costs           Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           Tavel abroad         178,517         263,870           Other advertising and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443	Others	179,390	48,496
Payroll and related expenses         2,000,602         704,036           Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112 <td< td=""><td></td><td>1,899,681</td><td>1,375,262</td></td<>		1,899,681	1,375,262
Subcontractors         171,650         381,669           Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           Selling and marketing expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771         -           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Research and development costs		
Camera development         567,936         -           Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses         8           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Payroll and related expenses	2,000,602	704,036
Travel abroad         130,115         1,369           Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           Selling and marketing expenses         8           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           Payroll and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Subcontractors	171,650	381,669
Taxes and fees         30,475         64,984           Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           Selling and marketing expenses           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Camera development	567,936	-
Training and recruitment         92,547         -           Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771         589,771           Operational expenses           Payroll and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Travel abroad	130,115	1,369
Office expenses         10,075         11,605           Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Taxes and fees	30,475	64,984
Other R&D expenses         106,681         94,852           3,110,081         1,258,515           Selling and marketing expenses           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Training and recruitment	92,547	-
3,110,081         1,258,515           Selling and marketing expenses           Payroll and related expenses         168,280         181,716           Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses           Payroll and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Office expenses	10,075	11,605
Selling and marketing expenses         Payroll and related expenses       168,280       181,716         Subcontractors       2,127       45,230         Travel abroad       178,517       263,870         Other advertising and marketing expenses       -       98,955         348,924       589,771         Operational expenses       1,001,172       729,262         Software and program operating       290,403       225,301         Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318	Other R&D expenses	106,681	94,852
Payroll and related expenses       168,280       181,716         Subcontractors       2,127       45,230         Travel abroad       178,517       263,870         Other advertising and marketing expenses       -       98,955         348,924       589,771         Operational expenses         Payroll and related expenses       1,001,172       729,262         Software and program operating       290,403       225,301         Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318		3,110,081	1,258,515
Subcontractors         2,127         45,230           Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses           Payroll and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Selling and marketing expenses		
Travel abroad         178,517         263,870           Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses           Payroll and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Payroll and related expenses	168,280	181,716
Other advertising and marketing expenses         -         98,955           348,924         589,771           Operational expenses           Payroll and related expenses         1,001,172         729,262           Software and program operating         290,403         225,301           Subcontractors         108,507         108,716           Travel abroad         390,140         459,533           Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318	Subcontractors	2,127	45,230
348,924       589,771         Operational expenses         Payroll and related expenses       1,001,172       729,262         Software and program operating       290,403       225,301         Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318	Travel abroad	178,517	263,870
Operational expenses       1,001,172       729,262         Payroll and related expenses       1,001,172       729,262         Software and program operating       290,403       225,301         Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318	Other advertising and marketing expenses	-	98,955
Payroll and related expenses       1,001,172       729,262         Software and program operating       290,403       225,301         Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318		348,924	589,771
Payroll and related expenses       1,001,172       729,262         Software and program operating       290,403       225,301         Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318	Operational expenses		
Software and program operating       290,403       225,301         Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318		1,001,172	729,262
Subcontractors       108,507       108,716         Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318			
Travel abroad       390,140       459,533         Office expenses       8,021       4,443         Communications       104,384       52,112         Others       -       9,318			
Office expenses         8,021         4,443           Communications         104,384         52,112           Others         -         9,318			
Communications         104,384         52,112           Others         -         9,318			
Others - 9,318			
<del></del>		· -	
		1,902,627	

## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

## Notes to the consolidated financial statements

## 7. REMUNERATION OF AUDITORS

	2018 USD	2017 USD
Auditor of the Company – BDO Audit (WA) Pty Ltd		
Audit and review of financial statements	36,607	37,840
Total remuneration for audit and other assurance services	36,607	37,840
Non-audit services - provided by related practices of Auditor		
Tax consulting and advice	6,522	568
Total remuneration for non-audit services	6,522	568
Amounts paid to non-BDO firms		
Ernst and Young Kost Forer Gabbay & Kasierer Certified Public Accountants (Israel)		
Audit and other assurance services		
Audit and review of financial statements	18,720	14,000
Total remuneration for audit and other assurance services	18,720	14,000
Non-audit services		
Tax consulting and advice	11,854	3,500
Total non-audit services	11,854	3,500

## Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

## Notes to the consolidated financial statements

## 8. INCOME TAXES

	2018 USD	2017 USD
(a) Income tax recognised in profit or loss		
Tax expense/(income) comprises:		
Current tax expense/(income)	-	-
Deferred tax expense/(income) relating to the origination and reversal of temporary differences	-	-
Total tax expense/(income)	-	-
(b) The prima face income tax expense on pre-tax accounting loss from operations reconciles to the income tax expense in the financial statements as follows:		
Operating loss before income tax	(7,041,539)	(4,659,059)
Prima facie tax payable / (benefit) calculated at 27.5%	(1,936,423)	(1,281,241)
Tax effect of:		
Tax effect of different tax rate of foreign subsidiary	212,876	119,593
Share based payments	200,344	80,456
Non taxable / deductible items	281,249	(1,085,991)
Non assessable items	-	-
Tax effect of current year revenue losses for which no deferred tax asset has been recognised	1,241,954	2,167,183
Income Tax Expense	-	-
(c) Unrecognised deferred tax balances  The following deferred tax assets have not been brought to account:		
Unrecognised deferred tax asset – tax losses	2,448,849	2,370,433
Unrecognised deferred tax asset – other temporary differences	1,803,757	37,522
Unrecognised deferred tax liability – capitalised acquisition expenses claimed for tax purposes	-	-
Unrecognised net deferred tax assets	4,252,606	2,407,955

The net deferred tax assets not brought to account will only be of a benefit to the Company if future assessable income is derived of a nature and amount sufficient to enable the benefits to be realised, the conditions for deductibility imposed by the tax legislation continue to be complied with and the Company is able to meet the continuity of ownership and/or continuity of business tests.

## 9. TRADE AND OTHER RECEIVABLES

	2018 USD	2017 USD
Trade receivables	376,854	44,725
Other receivables – Current	193,303	130,646
Other receivables – Non-Current	7,211	12,193
Total trade and other receivables	577,368	187,564

The Group has no impairments to other receivables or have receivables that are part due but not impaired.

Due to the short-term nature of the current receivables, their carrying amount is assumed to be the same as their fair value. Receivables are generally due for settlement within 30 days and therefore are classified as current.

Refer to note 18 for details on of the risk exposure and management of the Group's trade and other receivables.

## 10. INVENTORY

	2018 USD	2017 USD
Stock on hand	307,379	1,197

## 11. PLANT AND EQUIPMENT

	Computers and electronics USD	Office equipment and furniture USD	Leasehold Improvements USD	Total USD
Cost				
Balance as at 1 January 2018	73,412	28,294	15,820	117,526
Additions	68,537	1,394	397	70,328
Disposals	-	(4,235)	-	(4,235)
Balance as at 31 December 2018	141,949	25,453	16,217	183,619
Accumulated Depreciation				
Balance as at 1 January 2018	34,712	3,635	4,418	42,765
Depreciation for the year	25,100	4,590	5,841	35,531
Balance as at 31 December 2018	59,812	8,225	10,259	78,296
Property, Plant and Equipment as at 31 December 2018	82,137	17,228	5,958	105,323

# 11. PLANT AND EQUIPMENT (CONTINUED)

	Computers and Electronics USD	Office equipment and Furniture USD	Leasehold Improvements USD	Total USD
Cost				
Balance as at 1 January 2017	38,598	11,835	3,143	53,576
Additions	34,814	16,459	12,677	63,950
Disposals				
Balance as at 31 December 2017	73,412	28,294	15,820	117,526
Accumulated Depreciation				
Balance as at 1 January 2017	15,944	1,373	524	17,841
Depreciation for the year	18,768	2,263	3,894	24,924
Balance as at 31 December 2017	34,712	3,635	4,418	42,765
Property, Plant and Equipment as at 31 December 2017	38,700	24,659	11,402	74,761

## 12. TRADE AND OTHER PAYABLES

	2018 USD	2017 USD
Trade payables	279,974	294,222
Payroll liabilities	389,898	178,397
Provision for annual leave	99,897	104,375
Total trade and other payables	769,769	576,994

Trade and other payables are normally settled within 30 days from receipt of invoice. All amounts recognised as trade and other payables, but not yet invoiced, are expected to settle within 12 months.

The carrying value of the trade and other payables are assumed to be the same as their fair values, due to their short term nature.

Refer to note 18 for details of the risk exposure and management of the Group's trade and other payables.

# Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

## Notes to the consolidated financial statements

#### 13. ISSUED CAPITAL

	2	018	201	17
	No.	USD	No.	USD
Ordinary Shares	248,000,000	18,348,386	213,500,000	13,758,407

Fully paid ordinary shares carry one vote per share and carry the right to dividends. Ordinary shares participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares held. At the shareholders' meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

A reconciliation of the movement in capital and reserves for the Company can be found in the Statement of Changes in Equity.

	Company 2018	
	No	USD
Opening balances as at 1 January 2018	213,500,000	13,758,407
Issue of shares – Placement <sup>1</sup>	32,500,000	4,313,202
Issue of shares – Shares subject to buy-back <sup>2</sup>	2,000,000	288,132
Less: share issue cost	-	(11,355)
	248,000,000	18,348,386

	Company 2017	
	No	USD
Opening balances as at 1 January 2017	173,500,000	7,875,123
Issue of shares – Placement <sup>3</sup>	40,000,000	6,850,553
Less: share issue cost	-	(967,269)
	213,500,000	13,758,407

#### Notes:

- On 11 October 2018, 32,500,000 shares were issued at AUD\$0.187 per share under a placement.
- On 20 June 2018, 2,000,000 shares were issued to Mark Bayliss under his Agreement for Appointment. On 30 November 2018 the Company announced that it had, under that same Agreement, exercised its right to buy back the shares for total consideration of \$1.00. Shareholder approval of the selective buy-back will be sought at the Company's Annual General Meeting.
- On 31 October 2017, 40,000,000 shares were issues at AUD\$0.22 per share, under a placement.

#### 14. RESERVES

	2018 USD	2017 USD
Share based payments reserve	1,339,488	899,062
Foreign currency translation reserve	165,392	240,224
Closing balance	1,504,880	1,139,286

## Nature of purpose of other reserves

Share-based payment reserve

The share-based payment reserve is used to recognise:

- The grant date fair value of options issued to employees but not exercised
- The grant date fair value of shares issued to employees
- The grant date fair value of deferred shares granted to employees but not yet vested

Foreign currency translation

Exchange differences arising on translation of the foreign controlled entities are recognised in other comprehensive income and accumulated in a separate reserve within equity. The cumulative amount is reclassified to profit or loss when the net investment is disposed of.

#### 15. SHARE BASED PAYMENTS

#### Share based payments reserve

	2018 USD	2017 USD
Opening balance as at 1 January	899,062	118,240
Issued to consultants <sup>1</sup>	64,116	173,910
Issued for capital raising services	-	606,912
Issued to Employees under the Employee incentive Option plan <sup>2</sup>	23,033	-
Change in value on change of expiry date <sup>3</sup>	19,126	-
Issued to Employees under the Employee incentive Option plan <sup>4</sup>	334,151	-
Closing balance as at 31 December	1,339,488	899,062

## **Share-based Payments Expense**

	31 December 2018 USD	31 December 2017 USD
Issued to consultants <sup>1</sup>	64,116	173,910
Issued for capital raising services	-	606,912
Issued to Employees under the Employee Incentive Option Plan <sup>2</sup>	23,033	-
Change in value on change of expiry date <sup>3</sup>	19,126	-
Shares issued to Mark Bayliss <sup>5</sup>	288,098	-
Issued to Employees under the Employee incentive Option plan <sup>4</sup>	334,151	-
Total expense	728,524	780,822

## 15. SHARE BASED PAYMENTS (CONTINUED)

## **Options**

<sup>1</sup> On 20 June 2018, 1,500,000 options vesting immediately were issued pursuant to a mandate for the provision of corporate advisory services. The issue of options is valued at the fair value on grant date as the fair value of the services received was not able to be reliably valued. These options have a fair value of AUD \$86,784 (approximately USD64,116). The fair value of the options is determined using Black-Scholes option valuation methodology and applying the following inputs:

Options
\$0.40
20 June 2018
20 June 2021
1.95%
100%
\$86,784
\$64,116

<sup>&</sup>lt;sup>2</sup> On 30 June 2018, 866,666 options vesting immediately were issued pursuant to the Employee Incentive Option Plan approved at the Annual General Meeting held on 21 May 2018. The issue of options is valued at the fair value on grant date. These options have a fair value of AUD \$31,176 (approximately USD23,033). The fair value of the options is determined using Black-Scholes option valuation methodology and applying the following inputs:

	Options
Exercise Price (AUD)	\$0.22
Grant Date	30 June 2018
Expiry Date	30 June 2019
Risk Free Rate	1.95%
Volatility	100%
Total Value of Options (AUD)	\$31,176
Total Value of Options (USD)	\$23,033

### 15. SHARE BASED PAYMENTS (CONTINUED)

#### **Options (continued)**

<sup>3</sup> During the year ended 31 December 2016, 1,500,000 incentive options were issued by DTS Australia to Paul Steele as part of his remuneration and to incentivise his performance as contemplated by its Prospectus dated 28 September 2016 and Supplementary Prospectus dated 28 October 2016. The issue of options was valued at AUD \$164,512 (approximately USD118,659). On 21 May 2018 shareholders approved the extension of the expiry date from 31 December 2018 to 31 December 2019. The Company has reassessed the value of the options and an additional expense recognised. The fair value of the options is determined using Black-Scholes option valuation methodology and applying the following inputs:

	Options
Exercise Price (AUD)	\$0.25
Expiry Date	31 Dec 19
Risk Free Rate	1.82%
Volatility	110%
Original Total Value of Options (AUD)	\$164,512
Original Total Value of Options (USD)	\$118,240
Revised Total Value of Options (AUD)	\$190,399
Additional Share Based Payment Expense (AUD)	\$25,887
Additional Share Based Payment Expense (USD)	\$19,126

<sup>&</sup>lt;sup>4</sup> On 29 June 2018, the Company granted 8,725,000 Employee Incentive Options under the Employee Incentive Option Plan approved at the Annual General Meeting held on 21 May 2018. The issue of options is valued at the fair value on grant date. The options have a total fair value of AUD \$995,775 (approximately USD736,276) which will be expensed in accordance with the vesting periods of the options. The Company has recognised an expense of AUD\$451,922 (approximately USD334,151) in the current reporting period. The fair value of the options is determined using Black-Scholes option valuation methodology and applying the following inputs:

Options
\$0.22
29 June 2018
29 June 2025
1.95%
100%
\$995,775
\$736,276

## **Ordinary Shares**

<sup>&</sup>lt;sup>5</sup> During the year, 2,000,000 fully paid ordinary shares were issued by DTS Australia to Mark Bayliss under the terms of the agreement for his appointment as Chairman. The issue of the shares was subject to shareholder approval which was obtained at the Annual General Meeting held on 21 May 2018. The value of the share based payment has been determined by the price of the Company's shares on that date being \$0.195 AUD per share, and recognised as a share-based payments expense. On 30 November 2018 the Company announced that it had, under that same Agreement, exercised its right to buy back the shares for total consideration of \$1.00. Shareholder approval of the selective buy-back will be sought at the Company's Annual General Meeting.

## 15. SHARE BASED PAYMENTS (CONTINUED)

#### **Performance Shares**

The Performance Shares convert into fully paid ordinary shares on the achievement of the milestone being the Company reporting that it has achieved audited annual earnings before interest, taxes, depreciation and amortisation of at least US\$5,500,000 by or before the end of 2019. The performance period of up to 3 years commenced on 1 January 2017. The EBITDA milestone must be achieved by or before 31 December 2019. If the milestone is not satisfied on or before 31 December 2019, the Performance Shares will be redeemed by the Company for nil cash consideration on the day after the Group publishes its financial accounts for the financial year ending 31 December 2019.

For remuneration purposes the value is the number of performance granted, multiplied by the share price at date of grant. As at 31 December 2018, these performance shares have not converted into fully paid ordinary shares and each performance share was valued at \$0.21 based on a share price at grant date. At 31 December 2018, no expense has been recognised in respect of these performance shares as a 0% probability has been assigned to meeting the milestone.

The conversion ratio of 1 Conversion Share for 1 Performance Share (Conversion Ratio) will be adjusted subject to the market capitalisation of the Company at the date the Milestone is achieved (Milestone Date). The adjustment will be made in accordance with the sliding scale set out in the following table:

Market Capitalisation at Milestone Date (A\$)	Share Price(A\$) <sup>1</sup>	Conversion Shares to be issued	Value of issued Conversion Shares (A\$)	Conversion Ratio <sup>2</sup>
≤ \$100,000,000	≤ \$ 0.40	25,000,000	\$10,080,645	1:1
\$100,000,001 ≤ \$150,000,000	≤ \$ 0.60	18,401,667	\$11,130,041	0.736 : 1
\$150,000,001 ≤ \$200,000,000	≤ \$ 0.80	15,102,501	\$12,179,436	0.604 : 1
\$200,000,001 \le \$300,000,000	≤ \$ 1.21	10,935,835	\$13,228,833	0.437 : 1
\$300,000,001 ≤ \$400,000,000	≤ \$ 1.61	8,852,502	\$14,278,229	0.354 : 1
≥ \$400,000,001	≤ \$ 2.02	7,602,502	\$15,327,625	0.304 : 1

## Notes:

- 1. The Share Price assumes 248,000,000 shares on issue and is indicative only.
- 2. The Conversion Ratio assumes that 25,000,000 Performance Shares are issued by the Company.

A holder of Performance Shares is entitled to receive notices of general meetings and financials reports of the Company but is not entitled to vote on any resolutions proposed at a general meeting of the Company, other than as specifically allowed for under the Corporations Act. The Performance Shares do not entitle a holder to any dividends and do not confer on a holder any right to participate in surplus profits or assets of the Company upon the winding up of the Company. The Performance Shares are not transferable and do not entitle the holder to participate in new issues of securities.

#### 16. LOSS PER SHARE

The loss and weighted number of ordinary shares used in the calculation of basic loss per share are as follows:

	2018 USD	2017 USD
Loss attributable to ordinary equity holders	(7,041,539)	(4,659,059)
Balance as at 1 January/balance before transaction	213,500,000	173,500,000
Effect of shares issued during the year	8,439,726	6,794,521
	221,939,726	180,294,521
Basic loss per share calculation (cents) (loss/weighted average number of shares)	(3.17)	(2.58)

## 17. NOTES TO THE STATEMENT OF CASH FLOWS

## (a) Reconciliation of cash and cash equivalents

For the purpose of the cash flow statement, cash includes cash on hand and in banks and deposits at call, net of outstanding bank overdrafts. Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows:

	2018 USD	2017 USD
Cash and cash equivalents	3,784,678	6,404,417
	3,784,678	6,404,417

Refer to note 18 for details of the risk exposure and management of the Group's cash and cash equivalents.

## (b) Reconciliation of loss for the period to net cash flows from operating activities

	2018 USD	2017 USD
Loss after income tax	(7,041,539)	(4,659,059)
Non-cash flows in loss:		
Share based payments	728,524	173,910
Depreciation	35,531	24,924
Bank fees and exchange rates differences	249,490	(20,464)
Changes in assets and liabilities relating to operating activities		
Increase in inventory	(306,182)	(1,197)
Decrease/(Increase) in trade and other receivables	(394,786)	(63,597)
(Decrease)/increase in trade and other payables	(192,775)	195,384
Net cash flows from operating activities	(6,921,737)	(4,350,099)

#### 18. FINANCIAL RISK MANAGEMENT

The Group's financial instruments consist mainly of deposits with banks and accounts receivable and payable.

	2018 USD	2017 USD
Financial Assets		
Cash and cash equivalents	3,784,678	6,404,417
Trade receivables	376,854	44,725
Other receivables – current	193,303	130,646
Other receivables – non-current	7,211	12,193
Total financial assets	4,362,046	6,591,981
Financial liabilities		
Trade payables	(279,974)	(294,222)
Other payables	(489,795)	(282,772)
Total financial liabilities	(769,769)	(576,994)

The Group's activities expose it to a variety of financial risks: market risks, credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group uses different methods to measure different types of risk to which it is exposed.

## **Market Risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other commodity price risk, such as share price risk and commodity risk. Financial instruments affected by market risk include, among others, loans and borrowings, deposits, available-for-sale investments and derivative financial instruments.

#### Foreign Currency Risk

The Consolidated Entity is exposed to currency risk on financials assets or liabilities that are denominated in a currency other than the respective functional currencies of the Consolidated Entity's, The Australian Dollar (AUD) for the Parent Entity and Canadian Dollar (CAD), US Dollar (USD), and Israeli New Shekel (ILS) for the subsidiaries of the Consolidated Entity.

The currency risk is that risk that the value of financial instruments will fluctuate due to change in foreign exchange rates. Currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the Company's function currency. The Consolidated Entity is exposed to foreign exchange risk arising from various currency exposures primarily with respect to the US Dollar (the functional currency of the subsidiary company), the New Israeli Shekel, the Australian Dollar (functional currency of the parent company).

The Consolidated Entity has had no material exposure to non-functional currency amounts during the financial year.

# 18. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Market Risk (continued)

Interest Rate Risk

The Group is exposed to movements in market interest rates on short term deposits. The Directors monitor the Group's cash position relative to the expected cash requirements. Where appropriate, surplus funds are placed on deposit earning higher interest. The Group does not have short or long term debt, and therefore this risk is minimal. The Group's exposure to interest rate risk and the effective weighted average interest rate for each class of financial assets and financial liabilities is set out in the following table:

	Floating	Fixed	interest matu	ring in	Non-	T.4.1
2018	rates USD	< 1 year USD	1 - 5 years USD	> 5 years USD	interest bearing USD	Total USD
Financial assets						
Cash and cash equivalents	3,784,678	-	-	-	-	3,784,678
Trade and other receivables	-	-	-	-	570,157	570,158
	3,784,678	-	-	-	570,157	4,354,836
Weighted average interest rate	1.0%	-	-	-	-	1.0%
Financial liabilities						
Trade and other payables	-	-	-	-	769,769	769,769
	-	-	-	-	769,769	769,769
Weighted average interest rate	1.0%	-	-	-	-	1.0%

	Floating Fixed interest maturing in				Floating	Non-	Total
2017	rates	< 1 year	1 - 5 years	> 5 years	interest bearing	Total	
	USD	USD	USD	USD		USD	
Financial assets							
Cash and cash equivalents	6,404,417	-	-	-	-	6,404,417	
Trade and other receivables	-	-	-	-	175,371	175,371	
	6,404,417	-	-	-	175,371	6,579,788	
Weighted average interest rate	1.0%	-	-	-	-	1.0%	
Financial liabilities							
Trade and other payables	-	-	-	-	576,994	576,994	
	-	-	-	-	576,994	576,994	
Weighted average interest rate	1.0%	-	-	-	-	1.0%	

## 18. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Market Risk (continued)

Sensitivity Analysis

The Group does not consider this to be material to the Group and have therefore not undertaken any further analysis.

#### **Credit Risk**

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group closely monitors the activities of its counterparties and controls the access to its intellectual property which enables it to ensure the prompt collection of customers balances. The group's main financial assets are cash and cash equivalents as well as other receivables and represent the group's maximum exposure to credit risk in connection with its financial assets. Wherever possible and commercially practical the group holds cash with major financial institutions in Israel and Australia.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

Financial assets	Note	2018 USD	2017 USD
Cash and cash equivalents	17	3,784,678	6,404,417
Trade receivables	9	376,854	44,725
Total financial assets		4,161,532	6,449,142

#### **Liquidity Risk**

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash balances and access to equity funding.

# Maturity profile

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments.

	Note	2018 USD	2017 USD
Financial liabilities due for payment			
Trade payables		279,974	294,222
Other payables	_	489,795	282,772
Total expected outflows		769,769	576,994
Financial assets – cash flow realisable	<del>-</del>		
Cash and cash equivalents	17	3,784,678	6,404,417
Trade receivables		376,854	44,725
Other receivables – current		193,303	130,646
Other receivables – non-current	<u>-</u>	7,211	12,193
Total anticipated inflows	_	4,362,046	6,591,981
Net inflow on financial instruments	_	3,592,277	6,014,987

#### 18. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **Capital Risk Management**

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholder value. In order to maintain or achieve an optimal capital structure, the Company may issue new shares or reduce its capital, subject to the provisions of the Company's constitution. The capital structure of the Company consists of equity attributed to equity holders of the company, comprising contributed equity, reserves and accumulated losses. By monitoring undiscounted cash flow forecasts and actual cash flows provided to the board by the Company's management the board monitors the need to raise additional equity from equity markets.

#### Fair value of financial instruments

The fair values of financial assets and financial liabilities are determined as follows:

- The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices; and
- The fair value of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analyses.

The directors consider that the carrying amounts of financial assets and financial liabilities which are all recorded at amortised cost less accumulated impairment charges in these financial statements, approximate their fair values.

#### 19. RELATED PARTY TRANSACTIONS

#### Transactions with key management personnel

## i. Key management personnel compensation

The aggregate compensation made to key management personnel of the company and the Company is set out below:

	2018 USD	2017 USD
Short term employee benefits	720,516	376,720
Post-employment benefits	-	-
Termination benefits	-	-
Other benefits	-	-
Share-based payments		-
	720,516	376,720

# ii. Transactions with key management personnel and related parties

A number of key management personnel, or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of those entities.

A number of these entities transacted with the Company in the reporting period. The terms and conditions of the transactions with management persons and their related parties were no more favorable than those available, or which might reasonably be expected to be available, on similar transactions to non-director related entities on an arm's length basis.

#### 19. RELATED PARTY TRANSACTIONS (CONTINUED)

## Transactions with key management personnel (continued)

Company secretarial and accounting services

During the year, Trident Management Services Pty Ltd ("Trident Management Services"), provided the Company with accounting and company secretarial services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. Mr Sierakowski is a Director of Trident Management Services. The amount incurred for the year ended 31 December 2018 was USD \$77,636 (2017: USD \$60,327). As at 31 December 2018 USD \$7,674 (2017: USD\$4,895) was payable to Trident Management Services.

#### Corporate advisory and capital raising services

During the year, Trident Capital Pty Ltd ("Trident Capital"), provided the Company with corporate advisory services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. Mr Sierakowski is a Director of Trident Capital. The amount incurred for the year ended 31 December 2018 was USD \$14,949 (2017: USD \$22,996). As at 31 December 2018 USD \$4,934 (2017: USD \$nil) was payable to Trident Capital.

Pursuant to a services agreement dated 7 July 2017 entered into with Trident Capital Pty Ltd, the Company agreed, subject to shareholder approval, to issue 1,500,000 options to acquire fully paid ordinary shares in the company to Trident (or its nominee) for \$100 consideration payable by Trident. The issue of the options was approved at the Annual General Meeting held on 21 May 2018 and issued on 20 June 2018. The options vested immediately with an exercise price of \$0.40 and expire 3 years from the date of issue. The options were accounted for in accordance with AASB 2 Share Based Payments (Note 15).

#### Legal fees

During the year, Price Sierakowski Corporate ("Price Sierakowski") provided the Company with legal services. Mr Sierakowski is a Director of Price Sierakowski. The amount incurred for the year ended 31 December 2018 was \$6,811 (2017: USD \$21,799). As at 31 December 2018 \$nil (2017: \$nil) was payable to Price Sierakowski.

## ii. Transactions with key management personnel and related parties (continued)

## Consulting Services:

During the year, Benefit Capital Pty Ltd ('Benefit Capital') provided the Company with consulting services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. Mr Steele is a Director of Benefit Capital. As at 31 December 2018 USD \$18,688 (2017: \$nil) was paid to Benefit Capital. As at 31 December 2018 \$nil (2017: \$nil) was payable to Benefit Capital.

### Office Representation Fees:

During the year, Benefit Capital provided the Company with office representation services. These services provided were based upon normal commercial terms and conditions no more favourable than those available to other parties. As at 31 December 2018 USD \$8,969 (2017: USD \$25,296) was paid to Benefit Capital. As at 31 December 2018 \$nil (2017: \$nil) was payable to Benefit Capital.

# Supply agreement

DTS Israel had entered into an agreement with Tabasco Holdings Ltd (Tabasco) – the owner of the Pizza Hut Israel chain – with respect to certain Pizza Hut establishments in Israel. Tabasco is a related party of the Company as it is controlled by Yehuda Shamai, who is a Non-Executive Director of the Company. The material terms of the agreement between the Company and Tabasco are as follows:

- for a period of 10 years from the first installation (i.e. February 2014) (10 Year Period), for the first 25 Pizza Hut Israel locations for which Tabasco receives services from the Company, Tabasco is not required to pay any initial set up fees and the Company provides the ongoing services at cost; and
- for the 26th to 100th Pizza Hut Israel locations, for the 10 Year Period, Tabasco pays a reduced initial set up fee (to be determined by the parties at the relevant time), and receives a 75% discount on the monthly fees, based on the Company's price list.

## 20. RELATED PARTY TRANSACTIONS (CONTINUED)

## Transactions with key management personnel (continued)

The discounted rates will cease to apply at the end of the 10 Year Period.

The Company notes that it negotiated the terms of the agreement on an arm's length basis and will continue to ensure that all future dealings with Tabasco are similarly entered into and undertaken on an arm's length basis.

For the year-ended 31 December 2018 there was USD \$11,055 (2017: USD \$6,648) in revenue derived from Tabasco Holdings Ltd.

#### 20. CHANGES TO UNAUDITED PRELIMINARY FINANCIAL REPORT

On 28 February 2019, the Group released its unaudited preliminary financial report for the year ended 31 December 2018. Upon finalisation of the audit, due to the provision of share-based payments, share issue costs increased by USD 728,524 and share based payments reserve increased by USD 728,524.

#### 21. CONTINGENT LIABILITIES

The Directors of the Group are not aware of any contingent liabilities which require disclosure in the financial year ended 31 December 2018.

#### 22. COMMITMENTS

	2018 USD	2017 USD
Office representation commitments		
Not later than 1 year	84,796	-
Later than 1 year but not later than 5 years	-	28,080
Total operating lease commitments	84,796	28,080
Company secretary commitments		
Not later than 1 year	33,874	37,440
Total Company secretary commitments	33,874	37,440

## 23. EVENTS OCCURRING AFTER THE REPORTING PERIOD

There has not been any matter or circumstance that has arisen after the reporting date that has significantly affected, or may significantly affect, the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial periods.

#### 24. SEGMENT NOTE

The operating segments are identified on the basis of information that is reviewed by the chief operating decision maker ("CODM") to make decisions about resources to be allocated and assess its performance. Accordingly, for management purposes, the Company is organised into operating segments based on the services of the business units. The company recognises activities of software for customers in the field of QSR (quick service restaurant) as the only reporting segment.

	Segment revenue		Segment e	expenses
	2018 USD	2017 USD	2018 USD	2017 USD
Sale of software in development	1,074,676	306,620	(3,110,081)	(1,258,515)
Other income	79,502	-	-	-
Total for continuing operations	1,154,178	306,620	(3,110,081)	(1,258,515)
Finance expenses (net of finance income)	-	-	(205,880)	20,464
Selling and marketing expenses	-	-	(348,924)	(589,771)
General and administrative expenses	-	-	(1,899,681)	(1,375,262)
Operation expenses	-	-	(1,902,627)	(1,588,685)
Share based payment	-	-	(728,524)	(173,910)
Loss before tax (continuing operations)	1,154,178	306,620	(8,195,717)	(4,965,679)

## **Geographic information**

Revenues reported in the financial statements derive from the Company's country of domicile (Israel) and foreign countries based on the location of the customers, are as follows:

	2018 USD	2017 USD
Israel	157,264	50,162
Australia	814,488	57,491
Canada	157,866	194,647
USA	24,560	4,320
Total revenues	1,154,178	306,620

Revenues from major customers which each account for 10% or more of total revenues as reported in the financial statements:

	2018 USD	2017 USD
Customer A	714,990	6,648
Customer B	130,032	57,491
Customer C	95,542	194,647
Customer D	-	12,798
Total	940,564	271,584

# 24. PARENT ENTITY INFORMATION

The following detailed information is related to the legal parent entity, Dragontail Systems Limited as at 31 December 2018.

	2018 USD	2017 USD
Current assets	3,535,165	6,259,014
Total assets	3,566,115	6,275,746
Current liabilities	363,891	157,020
Total liabilities	363,891	157,020
Contributed equity	14,752,427	11,161,529
Reserves	1,504,880	970,741
Accumulated Losses	(13,055,083)	(6,013,544)
Total equity	3,202,224	6,118,726
Loss for the year	(7,198,722)	(4,706,754)
Other comprehensive income for the year	157,183	47,705
Total comprehensive loss for the year	(7,041,539)	(4,659,049)

# Dragontail Systems Limited and its Controlled Entities – Consolidated Annual Report ABN 63 614 800 136

## **Directors' declaration**

The Directors of the Group declare that:

- 1. In the Directors' opinion, the financial statements and accompanying notes set out on pages 17 to 50 are in accordance with the *Corporations Act 2001* and:
  - (a) comply with Accounting Standards and the Corporations Regulations 2001; and
  - (b) give a true and fair view of the Group's financial position as at 31 December 2018 and of its performance for the year ended on that date;
- 2. note 0 confirms that the financial statements also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB);
- 3. in the Directors' opinion, there are reasonable grounds to believe that the group will be able to pay its debts as and when they become due and payable;
- 4. the remuneration disclosures included in pages 9 to 14 of the directors' report (as part of the audited Remuneration Report), for the year ended 31 December 2018, comply with section 300A of the *Corporations Act 2001*; and
- 5. the Directors have been given the declarations required by section 295(5)(a) of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the directors by:

**Ido Levanon** 

Managing Director

29th day of March 2019



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## INDEPENDENT AUDITOR'S REPORT

To the members of Dragontail Systems Limited

# Report on the Audit of the Financial Report

### Opinion

We have audited the financial report of Dragontail Systems Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 31 December 2018, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the Corporations Act 2001, including:

- (i) Giving a true and fair view of the Group's financial position as at 31 December 2018 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the Financial Report section of our report. We are independent of the Group in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Material uncertainty related to going concern

We draw attention to Note 1(o) in the financial report which describes the events and/or conditions which give rise to the existence of a material uncertainty that may cast significant doubt about the group's ability to continue as a going concern and therefore the group may be unable to realise its assets and discharge its liabilities in the normal course of business. Our opinion is not modified in respect of this matter.



## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Material uncertainty related to going concern section, we have determined the matters described below to be the key audit matters to be communicated in our report.

# **Accounting for Share-based Payments**

## Key audit matter

During the year ended 31 December 2018, the entity issued options to consultants, which the entity has accounted for as a share-based payment expense. The entity also issued options to employees under the Employee Incentive Option Plan, approved at the Annual General Meeting held on 21 May 2018, which the entity has accounted for as share based payment expense.

Refer to Notes 3 and 15 of the financial report for a description of the accounting policy and significant estimates and judgements applied to these transactions.

Share-based payments are a complex accounting area and due to the complex and judgemental estimates used in the fair value calculations and judgements regarding the options issued during the year, we consider the accounting for share based payments to be a key audit matter.

How the matter was addressed in our audit

Our procedures in respect of this area included, but were not limited to the following:

- Reviewing the relevant agreements to obtain an understanding of the contractual nature and terms and conditions of the share-based payment arrangements;
- Reviewing market announcements made by the entity and board minutes to ensure all new share-based payments granted during the year have been accounted for;
- Holding discussions with management to understand the share-based payment transactions in place;
- Reviewing management's determination of the fair value of the share-based payments granted, considering the appropriateness of the valuation models used and assessing the valuation inputs;
- Involving our valuation specialists to assess the reasonableness of management's valuation inputs; and
- Assessing the adequacy of the related disclosures in Notes 3 and 15 to the Financial Statements.



## Revenue recognition

#### Key audit matter

On 1 January 2018, the Group adopted a new revenue recognition policy due to AASB 15 Revenue from Contracts with Customers (AASB 15) becoming effective.

Revenue recognition was a key audit matter due to:

- The significance of revenue to the financial results of the Group
- The complexities and judgements associated with interpreting key revenue contracts entered into by the entity against the requirements of the new accounting standard
- The bespoke nature of contracts entered into
- Judgments in relation to the assessment of performance obligations, allocation of revenue and consideration of revenue recognition as being at a point in time or over time.

How the matter was addressed in our audit

Our audit procedures in respect of this area included but were not limited to the following:

- Discussing with management and critically assessing the financial impact of the new revenue standard and changes to the Group's revenue recognition policies during the year;
- Obtaining and reviewing a sample of contracts, considering the terms and conditions, performance obligations of these arrangements and assessing the accounting treatment under AASB 15;
- Evaluating whether revenue had been recorded in the correct period based on contractual terms for a sample of sales around the reporting date;
- Assessing the Group's revenue recognition policy's for compliance with Australian Accounting Standards, in particular the requirements of AASB 15; and
- Assessing the adequacy of the disclosure in Note 3(k) and Note 5 in the financial report.



## Other information

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 31 December 2018, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<a href="http://www.auasb.gov.au/Home.aspx">http://www.auasb.gov.au/Home.aspx</a>) at:

http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf

This description forms part of our auditor's report.



# Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 9 to 14 of the directors' report for the year ended 31 December 2018.

In our opinion, the Remuneration Report of Dragontail Systems Limited, for the year ended 31 December 2018, complies with section 300A of the Corporations Act 2001.

## Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

BDO Audit (WA) Pty Ltd

**Neil Smith** 

Director

Perth, 29 March 2019

## **Corporate Governance Statement**

The Board is responsible for establishing the Company's corporate governance framework, the key features of which are set out below. In establishing its corporate governance framework, the Board has referred to the 3rd edition of the ASX Corporate Governance Councils' Corporate Governance Principles and Recommendations.

The corporate governance statement discloses the extent to which the Company follows the recommendations. The Company will follow each recommendation where the Board has considered the recommendation to be an appropriate benchmark for its corporate governance practices. Where the Company's corporate governance practices will follow a recommendation, the Board has made appropriate statements reporting on the adoption of the recommendation. In compliance with the "if not, why not" reporting regime, where, after due consideration, the Company's corporate governance practices will not follow a recommendation, the Board has explained its reasons for not following the recommendation and disclosed what, if any, alternative practices the Company will adopt instead of those in the recommendation.

The following governance-related documents can be found on the Company's website at www.dragontailsystems.com, under the section marked "Corporate Governance":

- (a) Board Charter;
- (b) Board Performance Evaluation Policy;
- (c) Code of Conduct:
- (d) Audit and Risk Management Committee Charter;
- (e) Remuneration and Nomination Committee Charter;
- (f) Security Trading Policy;
- (g) Continuous Disclosure Policy;
- (h) Shareholder Communication and Investor Relations Policy;
- (i) Risk Management Policy; and
- (j) Diversity Policy.

# Principle 1: Lay solid foundations for management and oversight Recommendation 1.1

The Company has established the respective roles and responsibilities of its Board and management, and those matters expressly reserved to the Board and those delegated to management and has documented this in its Board Charter

The responsibilities of the Board include but are not limited to:

- (a) setting and reviewing strategic direction and planning;
- (b) reviewing financial and operational performance;
- (c) identifying principal risks and reviewing risk management strategies; and
- (d) considering and reviewing significant capital investments and material transactions.

In exercising its responsibilities, the Board recognises that there are many stakeholders in the operations of the Company, including employees, shareholders, co-ventures, the government and the community.

The Board has delegated responsibility for the business operations of the Company to the Managing Director and the management team. The management team, led by the Managing Director is accountable to the Board.

### Recommendation 1.2

The Company undertakes appropriate checks before appointing a person or putting forward to shareholders a candidate for election as a director and provides shareholders with all material information in its possession relevant to a decision on whether or not to elect a director.

The checks which are undertaken, and the information provided to shareholders, are set out in the Company's Remuneration and Nomination Committee Charter.

## Recommendation 1.3

The Company has a written agreement with each of the Directors setting out the terms of their appointment. The material terms of any employment, service or consultancy agreement the Company, or any of its child entities, has entered into with its Chief Executive Officer (or equivalent), any of its directors, and any other person or entity who is a related party of the Chief Executive Officer (or equivalent) or any of its directors will be disclosed in accordance with ASX Listing Rule 3.16.4 (taking into consideration the exclusions from disclosure outlined in that rule).

## **Corporate Governance Statement**

#### Recommendation 1.4

The Company Secretary is accountable directly to the Board, through the Chair, on all matters to do with the proper functioning of the Board. The Company Secretary is responsible for the application of best practice in corporate governance and also supports the effectiveness of the Board by:

- (a) ensuring a good flow of information between the Board, its committees, and Directors;
- (b) monitoring policies and procedures of the Board;
- (c) advising the Board through the Chairman of corporate governance policies; and
- (d) conducting and reporting matters of the Board, including the despatch of Board agendas, briefing papers and minutes.

#### Recommendation 1.5

The Company has a Diversity Policy, the purpose of which is:

- to outline the Company's commitment to creating a corporate culture that embraces diversity and, in particular, focuses on the composition of its Board and senior management; and
- (b) to provide a process for the Board to determine measurable objectives and procedures which the Company will implement and report against to achieve its diversity goals.

As at 31 December 2018 there are 3 women in senior executive positions in the Company, and 16 women employees across the Company, representing 26% of the whole organisation. There are no women on the Board at this time. The Board maintains full transparency of board processes, reviews and appointments and encourages gender diversity.

Given the Company's size the Board does not consider it appropriate to set quantitative objectives regarding gender diversity at this time. As the operations grow, the Board will give consideration to the setting of such objectives and their achievement through the appointment of appropriate candidates to the Board and senior executive positions as they become available.

#### Recommendation 1.6

The Board will be responsible for evaluating the performance of the Company's senior executives in accordance with the process disclosed in the Company's Process for Performance Evaluations, which is currently being developed by the Board, following the Company's reinstatement to the ASX.

The Chair will be responsible for evaluating the performance of the Company's Chief Executive Officer (or equivalent) in accordance with the process disclosed in the Company's Process for Performance Evaluations, which is currently being developed by the Board. A general performance evaluation was not conducted during the reporting period and will be performed during the current financial year.

#### Recommendation 1.7

The Chair will be responsible for evaluating the performance of the Board, Board committees and individual directors in accordance with the process disclosed in the Company's Board performance evaluation policy.

This policy is to ensure:

- (a) individual Directors and the Board as a whole work efficiently and effectively in achieving their functions;
- (b) the executive Directors and key executives execute the Company's strategy through the efficient and effective implementation of the business objectives; and
- (c) committees to which the Board has delegated responsibilities are performing efficiently and effectively in accordance with the duties and responsibilities set out in the board charter.

This policy will be reviewed annually. The Company will report on whether an evaluation of the Board, its committees and individual directors has taken place in the relevant reporting period, and whether the process was in accordance with the process disclosed, in each of its corporate governance statements. An evaluation has not been conducted during the reporting period and will be performed during the current financial year.

## **Corporate Governance Statement**

# Principle 2: Structure the board to add value Recommendation 2.1

Due to the size of the Board, the Company does not have a separate nomination committee. The roles and responsibilities of a nomination committee are currently undertaken by the Board.

The duties of the full Board in its capacity as a nomination committee are set out in the Company's Remuneration and Nomination Committee Charter which is available on the Company's website.

When the Board meets as a remuneration and nomination committee it carries out those functions which are delegated to it in the Company's Remuneration and Nomination Committee Charter. Items that are usually required to be discussed by a Remuneration and Nomination Committee are marked as separate agenda items at Board meetings when required.

The Board has adopted a Remuneration and Nomination Committee Charter which describes the role, composition, functions and responsibilities of a Nomination Committee and is disclosed on the Company's website.

#### Recommendation 2.2

The mix of skills and diversity which the Board is looking to achieve in its composition is:

- (a) a broad range of business experience; and
- (b) technical expertise and skills required to discharge duties.

#### Recommendation 2.3

The Board considers the independence of directors having regard to the relationships listed in Box 2.3 of the Principles and Recommendations.

During the year ended 31 December 2018, the Board was structured as follows:

- (a) Mr Yehuda Shamai (Non-executive Chairman);
- (b) Mr Ido Levanon (Managing Director);
- (c) Mr Ron Zuckerman (Non-executive Director);
- (d) Mr Adam Sierakowski (Non-executive Director);
- (e) Mr Stephen Hewitt-Dutton (Non-executive Director, appointed 11 June 2018);
- (f) Mr Paul Steele (Non-Executive Chairman, resigned 7 March 2018); and
- (g) Mr Mark Bayliss (Executive Chairman, appointed 7 March 2018, resigned 10 June 2018)

Mr Levanon is an executive director of the Company and is therefore a non-independent director.

Mr Shamai controls Tabasco Holdings Limited which has an agreement with the Company's subsidiary and is therefore a non-independent director.

Mr Zuckerman is an independent, non-executive director.

Mr Sierakowski is a director of Trident Capital Pty Ltd, which is a shareholder of the Company and a provider of material professional services and is therefore a non-independent director.

Mr Hewitt-Dutton is an independent, non-executive director.

Mr Steele was an independent, non-executive Chairman of the Board.

Mr Bayliss was executive Chairman of the Board and is therefore a non-independent director.

## Recommendation 2.4

Currently, the Board considers that membership weighted towards technical expertise is appropriate at this stage of the Company's operations. A majority of the Board is not independent.

#### Recommendation 2.5

Mr Shamai is not an independent Chairman of the Board. However, Mr Shamai is considered to be most appropriate person to Chair the Board because of his expertise and skills.

## **Corporate Governance Statement**

#### Recommendation 2.6

It is a policy of the Company, that new Directors undergo an induction process in which they are given a full briefing on the Company. Where possible this includes meetings with key executives, tours of the premises, an induction package and presentations. In order to achieve continuing improvement in Board performance, all Directors are encouraged to undergo continual professional development. Specifically, Directors are provided with the resources and training to address skills gaps where they are identified.

#### Principle 3: Act ethically and responsibly Recommendation 3.1

The Company is committed to promoting good corporate conduct grounded by strong ethics and responsibility. The Company has established a Code of Conduct (Code), which addresses matters relevant to the Company's legal and ethical obligations to its stakeholders. It may be amended from time to time by the Board and is disclosed on the Company's website.

The Code applies to all Directors, employees, contractors and officers of the Company. The Code will be formally reviewed by the Board each year.

# Principle 4: Safeguard integrity in corporate reporting Recommendation 4.1

Due to the size of the Board, the Company does not have a separate Audit Committee. The roles and responsibilities of an audit committee are undertaken by the Board. The full Board in its capacity as the audit committee is responsible for reviewing the integrity of the Company's financial reporting and overseeing the independence of the external auditors. The duties of the full Board in its capacity as the audit committee are set out in the Company's Audit Committee Charter which is available on the Company's website.

When the Board meets as an audit committee it carries out those functions which are delegated to it in the Company's Audit Committee Charter. Items that are usually required to be discussed by an Audit Committee are marked as separate agenda items at Board meetings when required.

The Board is responsible for the initial appointment of the external auditor and the appointment of a new external auditor when any vacancy arises. Candidates for the position of external auditor must demonstrate complete independence from the Company through the engagement period. The Board may otherwise select an external auditor based on criteria relevant to the Company's business and circumstances. The performance of the external auditor is reviewed on an annual basis by the Board.

The Board has adopted an Audit Committee Charter which describes the role, composition, functions and responsibilities of the Audit Committee and is disclosed on the Company's website.

#### Recommendation 4.2

Before the Board approves the Company financial statements for each financial period it will receive from the Chief Executive Officer (or equivalent) and the Chief Financial Officer (or equivalent) a declaration that, in their opinion, the financial records of the Company for the relevant financial period have been properly maintained and that the financial statements for the relevant financial period comply with the appropriate accounting standards and give a true and fair view of the financial position and performance of the Company and the consolidated entity and that the opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.

## **Corporate Governance Statement**

#### Recommendation 4.3

Under section 250RA of the Corporations Act, the Company's auditor is required to attend the Company's annual general meeting at which the audit report is considered. If the Company's auditor is unable to attend, they must arrange to be represented by a person who is a suitably qualified member of the audit team that conducted the audit and is in a position to answer questions about the audit. Each year, the Company will write to the Company's auditor to inform them of the date of the Company's annual general meeting. In accordance with section 250S of the Corporations Act, at the Company's annual general meeting where the Company's auditor (or their representative) is at the meeting, the Chair will allow a reasonable opportunity for the members as a whole at the meeting to ask the auditor (or their representative) questions relevant to the conduct of the audit; the preparation and content of the auditor's report; the accounting policies adopted by the Company in relation to the preparation of the financial statements; and the independence of the auditor in relation to the conduct of the audit. The Chair will also allow a reasonable opportunity for the auditor (or their representative) to answer written questions submitted to the auditor under section 250PA of the Corporations Act.

# Principle 5: Make timely and balanced disclosure Recommendation 5.1

The Company is committed to:

- (a) ensuring that shareholders and the market are provided with full and timely information about its activities;
- (b) complying with the continuous disclosure obligations contained in the Listing Rules and the applicable sections of the Corporations Act; and
- (c) providing equal opportunity for all stakeholders to receive externally available information issued by the Company in a timely manner.

The Company has adopted a Disclosure Policy, which is disclosed on the Company's website. The Disclosure Policy sets out policies and procedures for the Company's compliance with its continuous disclosure obligations under the ASX Listing Rules, and addresses financial markets communication, media contact and continuous disclosure issues. It forms part of the Company's corporate policies and procedures and is available to all staff.

The Company Secretary manages the policy. The policy will develop over time as best practice and regulations change and the Company Secretary will be responsible for communicating any amendments. This policy will be reviewed by the Board annually.

# Principle 6: Respect the rights of security holders Recommendation 6.1

The Company provides information about itself and its governance to investors via its website at www.dragontailsystems.com. The Company is committed to maintaining a Company website with general information about the Company and its operations and information specifically targeted at keeping the Company's shareholders informed about the Company. In particular, where appropriate, after confirmation of receipt by ASX, the following will be posted to the Company website:

- (a) relevant announcements made to the market via ASX;
- (b) media releases;
- (c) investment updates;
- (d) Company presentations and media briefings:
- (e) copies of press releases and announcements for the preceding three years; and
- (f) copies of annual and half yearly reports including financial statements for the preceding three years.

## **Corporate Governance Statement**

#### Recommendation 6.2

The Company has a Shareholder Communication and Investor Relations Policy which aims to ensure that Shareholders are informed of all major developments of the Company. The policy is disclosed on the Company's website.

Information is communicated to Shareholders via:

- (a) reports to Shareholders;
- (b) ASX announcements;
- (c) annual general meetings; and
- (d) the Company website.

This Shareholder Communication and Investor Relations policy will be formally reviewed by the Board each year. While the Company aims to provide sufficient information to Shareholders about the Company and its activities, it understands that Shareholders may have specific questions and require additional information. To ensure that Shareholders can obtain all relevant information to assist them in exercising their rights as Shareholders, the Company has made available a telephone number and relevant contact details (via the website) for Shareholders to make their enquiries.

#### Recommendation 6.3

The Board encourages full participation of Shareholders at meetings to ensure a high level of accountability and identification with the Company's strategies and goals. However, due to the size and nature of the Company, the Board does not consider a policy outlining the policies and processes that it has in place to facilitate and encourage participating at meetings of shareholders to be appropriate at this stage.

#### Recommendation 6.4

Shareholders are given the option to receive communications from, and send communication to, the Company and its share registry electronically. To ensure that shareholders can obtain all relevant information to assist them in exercising their rights as shareholders, the Company has made available a telephone number and relevant contact details (via the website) for shareholders to make their enquiries.

# Principle 7: Recognise and manage risk *Recommendation 7.1*

Due to the size of the Board, the Company does not have a separate Risk Committee. The Board is responsible for the oversight of the Company's risk management and control framework.

When the Board meets as a risk committee it carries out those functions which are delegated to it in the Company's Risk Committee Charter. Items that are usually required to be discussed by a Risk Committee are marked as separate agenda items at Board meetings when required.

The Board has adopted a Risk Committee Charter which describes the role, composition, functions and responsibilities of the Risk Committee and is disclosed on the Company's website.

The Board has adopted a Risk Management Policy, which is disclosed on the Company's website. Under the policy, responsibility and control of risk management is delegated to the appropriate level of management within the Company with the Chief Executive Officer having ultimate responsibility to the Board for the risk management and control framework.

The risk management system covers:

- (a) operational risk;
- (b) financial reporting;
- (c) compliance / regulations; and
- (d) system / IT process risk.

A risk management model is to be developed and will provide a framework for systematically understanding and identifying the types of business risks threatening the Company as a whole, or specific business activities within the Company.

## **Corporate Governance Statement**

#### Recommendation 7.2

The Board will review the Company's risk management framework annually to satisfy itself that it continues to be sound, to determine whether there have been any changes in the material business risks the Company faces and to ensure that the Company is operating within the risk appetite set by the Board.

Arrangements put in place by the Board to monitor risk management include, but are not limited to:

- (a) monthly reporting to the Board in respect of operations and the financial position of the Company; and
- (b) quarterly rolling forecasts prepared;

#### Recommendation 7.3

The Company does not have, and does not intend to establish, an internal audit function. To evaluate and continually improve the effectiveness of the Company's risk management and internal control processes, the Board relies on ongoing reporting and discussion of the management of material business risks as outlined in the Company's Risk Management Policy.

#### Recommendation 7.4

Given the speculative nature of the Company's business, it is subject to general risks and certain specific risks.

The Company will identify and monitor those economic, environmental and/or social sustainability risks to which it has a material exposure, and disclose how it intends to manage those risks if any.

#### Principle 8: Remunerate fairly and responsibly Recommendation 8.1

Due to the size of the Board, the Company does not have a separate remuneration committee. The roles and responsibilities of a remuneration committee are currently undertaken by the Board.

The duties of the full board in its capacity as a remuneration committee are set out in the Company's Remuneration and Nomination Committee Charter which is available on the Company's website.

When the Board meets as a remuneration committee is carries out those functions which are delegated to it in the Company's Remuneration and Nomination Committee Charter. Items that are usually required to be discussed by a Remuneration Committee are marked as separate agenda items at Board meetings when required.

The Board has adopted a Remuneration and Nomination Committee Charter which describes the role, composition, functions and responsibilities of the Remuneration Committee and is disclosed on the Company's website.

#### Recommendation 8.2

Details of the Company's policies on remuneration will be set out in the Company's "Remuneration Report" in each Annual Report published by the Company. This disclosure will include and is not limited to material terms of Executive remuneration, Non-Executive remuneration, performance-based remuneration and equity-based remuneration (if applicable).

### Recommendation 8.3

The Company's Security Trading Policy includes a statement on the Company's policy on prohibiting participants in the Company's Employee Incentive Plan entering into transactions (whether through the use of derivatives or otherwise) which limit the economic risk of participating in the Employee Incentive Plan.

### **Security Trading Policy**

In accordance with ASX Listing Rule 12.9, the Company has adopted a trading policy which sets out the following information:

- (a) closed periods in which directors, employees and contractors of the Company must not deal in the Company's securities;
- (b) trading in the Company's securities which is not subject to the Company's trading policy; and
- (c) the procedures for obtaining written clearance for trading in exceptional circumstances.

The Company's Security Trading Policy is available on the Company's website.

## **ASX Additional Information**

Pursuant to the Listing Rules of the Australian Securities Exchange, the shareholder information set out below was applicable as at 20<sup>th</sup> February 2019.

# A. Distribution of Equity Securities

Analysis of numbers of shareholders by size of holding:

Distribution	Number of Holders	%
1 to 1,000	17	0.00%
1,001 to 5,000	208	0.29%
5,001 to 10,000	148	0.50%
10,001 to 100,000	326	5.05%
100,001 and Over	158	94.16%
	857	100.00%

There were 104 shareholders holding less than a marketable parcel of ordinary shares.

## B. Substantial Shareholders

An extract of the Company's Register of Substantial Shareholders (who hold 5% or more of the issued capital) is set out below:

	Issued Ordina	ry Shares
Substantial Holder Name	Number	%
102 CAPITAL MANAGEMENT <yehuda a="" c="" shamai=""></yehuda>	32,691,295	13.2%
INTERNET FUND IIIA PTE LTD	32,500,000	13.1%
102 CAPITAL MANAGEMENT <ido a="" c="" levanon=""></ido>	22,975,830	8.7%
102 CAPITAL MANAGEMENT <guy a="" brandwin="" c=""></guy>	14,162,810	5.7%
CS THIRD NOMINEES PTY LIMITED <hsbc 13="" a="" au="" c="" cust="" ltd="" nom=""></hsbc>	13,460,500	5.4%
BNP PARIBAS NOMINEES PTY LTD <ib au="" drp="" noms="" retailclient=""></ib>	12,701,374	5.1%

# **ASX Additional Information**

# C. Twenty Largest Shareholders

The names of the twenty largest holders of quoted shares are listed below:

		Issued Ordina	ry Shares
	Shareholder Name	Number	% of total share capital
1	IBI TRUST MANAGEMENT <yehuda a="" c="" shamai=""></yehuda>	32,691,295	13.18%
2	INTERNET FUND IIIA PTE LTD	32,500,000	13.1%
3	IBI TRUST MANAGEMENT <ido a="" c="" levanon=""></ido>	21,636,696	8.72%
4	IBI TRUST MANAGEMENT <guy a="" brandwin="" c=""></guy>	14,162,810	5.71%
5	CS THIRD NOMINEES PTY LIMITED <hsbc 13="" a="" au="" c="" cust="" ltd="" nom=""></hsbc>	13,460,500	5.43%
6	BNP PARIBAS NOMINEES PTY LTD <ib au="" drp="" noms="" retailclient=""></ib>	12,701,374	5.12%
7	IBI TRUST MANAGEMENT <niv a="" c="" zilberstein=""></niv>	10,446,596	4.21%
8	IBI TRUST MANAGEMENT <bonale a="" c="" foundation=""></bonale>	8,433,020	3.40%
9	IBI TRUST MANAGEMENT <religion a="" c="" ent="" gadel=""></religion>	4,854,863	1.96%
10	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	3,700,017	1.49%
11	TRIDENT CAPITAL PTY LTD	3,500,000	1.41%
12	IBI TRUST MANAGEMENT <baumanns a="" c="" ltd=""></baumanns>	3,253,013	1.31%
13	IBI TRUST MANAGEMENT <marcelo a="" c="" fabin="" roitman=""></marcelo>	3,001,610	1.21%
14	TWO TOPS PTY LTD	3,000,000	1.21%
15	SAMLISA NOMINEES PTY LTD	3,000,000	1.21%
16	IBI CAPITAL MANAGEMENT <mordehai &="" a="" baram="" c="" meira=""></mordehai>	2,777,021	1.12%
17	MR BERNARD OWEN STEPHENS + MRS ERIN JOSEPHINE STEPHENS <stephens a="" c="" f="" group="" s=""></stephens>	2,500,000	1.01%
18	IBI TRUST MANAGEMENT <tabasco a="" c="" holdings="" ltd=""></tabasco>	2,360,468	0.95%
19	GROKCO PTY LTD <groktrust a="" c=""></groktrust>	2,272,728	0.92%
20	IBI CAPITAL MANAGEMENT <sarol a="" c="" ltd=""></sarol>	2,179,962	0.88%
	Total	182,431,973	73.55%

# D. Listed Options

As at the date of this report there were nil listed options on issue in the Company.

# **ASX Additional Information**

# E. Voting Rights

In accordance with the Company's Constitution, voting rights in respect of ordinary shares are on a show of hands whereby each member present in person or by proxy shall have one vote and upon a poll, each share will have one vote.

# F. Unquoted Securities

Performance Shares	
Number of Performance Shares	25,000,000
Number of Holders	3
Holders with more than 20%	Ido Levanon 33.4%, Yehuda Shamai 33.3%, Guy Brandwin 33.3%

Incentive Options - \$0.25; 31 December 2019	
Number of Incentive Options	1,500,000
Number of Holders	1
Holders with more than 20%	Steele Systems Solutions Pty Ltd – 100%

Unlisted Options - \$0.40; 4 September 2020	
Number of Unlisted Options	1,500,000
Number of Holders	1
Holders with more than 20%	Ketom Pty Ltd – 100%

Unlisted Options - \$0.40; 20 June 2021				
Number of Unlisted Options	1,500,000			
Number of Holders	1			
Holders with more than 20%	Trident Capital Pty Ltd – 100%			

Unlisted Options - \$0.25; 31 December 2020				
Number of Unlisted Options	2,500,000			
Number of Holders	1			
Holders with more than 20%	CG Nominees (Australia) Pty Ltd- 100%			

#### **ASX Additional Information**

Unlisted Options - \$0.35; 31 December 2020				
Number of Unlisted Options	2,500,000			
Number of Holders	1			
Holders with more than 20%	CG Nominees (Australia) Pty Ltd- 100%			

Employee Options - \$0.22; 30 June 2019			
Number of Unlisted Options	866,666		
Number of Holders	3		

Employee Options - \$0.22; 12 April 2025			
Number of Unlisted Options	6,121,667 <sup>1</sup>		
Number of Holders	21		

<sup>&</sup>lt;sup>1</sup>The number of options on issue has reduced since the grant date owing to options lapsing following staff resignations.

## G. On Market Buy-Back

There is no current on market buy-back for any of the Company's securities.

### H. Restricted Securities

The Company has no restricted securities.

## I. Details Performance Shares

The Performance Shares convert into fully paid ordinary shares on the achievement of the milestone being the Company reporting that it has achieved audited annual earnings before interest, taxes, depreciation and amortisation of at least US\$5,500,000 by or before the end of 2019. The performance period of up to 3 years commenced on 1 January 2017. The EBITDA milestone must be achieved by or before 31 December 2019. If the milestone is not satisfied on or before 31 December 2019, the Performance Shares will be redeemed by the Company for nil cash consideration on the day after the Group publishes its financial accounts for the financial year ending 31 December 2019.

For remuneration purposes the value is the number of performance granted, multiplied by the share price at date of grant. As at 31 December 2018, these performance shares have not converted into fully paid ordinary shares and each performance share was valued at \$0.21 based on a share price at grant date. At 31 December 2018, no expense has been recognised in respect of these performance shares as a 0% probability has been assigned to meeting the milestone as below.

The conversion ratio of 1 Conversion Share for 1 Performance Share (Conversion Ratio) will be adjusted subject to the market capitalisation of the Company at the date the Milestone is achieved (Milestone Date). The adjustment will be made in accordance with the sliding scale set out in the following table:

## **ASX Additional Information**

Market Capitalisation at Milestone Date (A\$)	Share Price(A\$) <sup>1</sup>	Conversion Shares to be issued	Value of issued Conversion Shares (A\$)	Conversion Ratio <sup>2</sup>
≤ \$100,000,000	≤ \$ 0.40	25,000,000	\$10,080,645	1:1
\$100,000,001 \le \$150,000,000	≤ \$ 0.60	18,401,667	\$11,130,041	0.736 : 1
\$150,000,001 \le \$200,000,000	≤ \$ 0.80	15,102,501	\$12,179,436	0.604 : 1
\$200,000,001 \le \$300,000,000	≤ \$ 1.21	10,935,835	\$13,228,833	0.437 : 1
\$300,000,001 \le \$400,000,000	≤ \$ 1.61	8,852,502	\$14,278,229	0.354 : 1
≥ \$400,000,001	≤ \$ 2.02	7,602,502	\$15,327,625	0.304 : 1

## Notes:

- 1. The Share Price assumes 248,000,000 shares on issue and is indicative only.
- 2. The Conversion Ratio assumes that 25,000,000 Performance Shares are issued by the Company.

A holder of Performance Shares is entitled to receive notices of general meetings and financials reports of the Company but is not entitled to vote on any resolutions proposed at a general meeting of the Company, other than as specifically allowed for under the Corporations Act. The Performance Shares do not entitle a holder to any dividends and do not confer on a holder any right to participate in surplus profits or assets of the Company upon the winding up of the Company. The Performance Shares are not transferable and do not entitle the holder to participate in new issues of securities.